



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 14-212, Version: 1

- a. Authorize and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute the Professional Services Agreement with DanSin, Inc. to provide neurosurgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2014 to August 31, 2015; and
- b. Authorize the Purchasing Manager for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute the Professional Services Agreement with DanSin, Inc. to provide neurosurgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2014 to August 31, 2015; and
- b. Authorize the Purchasing Manager for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) was recommended for future designation as the Level II Trauma Center for Monterey County. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

DanSin, Inc. is a professional medical corporation for which Daniel White M.D. is a board certified neurosurgeon. NMC wishes to enter into an Agreement with DanSin, Inc. to provide neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center activation.

DanSin, Inc. is paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The maximum not to exceed amount of this Agreement is \$500,000 for the period September 1, 2014 to August 31, 2015, the actual cost is contingent upon Dr. White's level of participation in the call panel which may fluctuate based on his availability. NMC has agreements with multiple providers to cover this service; the total amount of these agreements may equal more than \$1,300,000; however the actual expenditure will not exceed

the \$1,300,000 annually which is included in the Fiscal Year 2014/2015 Adopted Budget. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Kelly O'Keefe, Interim Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board