



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 12-081, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11708) with The Data Systems Group for Software Licenses for Electronic Billing and Medicare Eligibility Services at NMC, extending the Agreement to June 30, 2013 for a total Agreement amount not to exceed \$404,000 (no change to the previously approved dollar amount).

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11708) with The Data Systems Group for Software Licenses for Electronic Billing and Medicare Eligibility Services at NMC, extending the Agreement to June 30, 2013 for a total Agreement amount not to exceed \$404,000 (no change to the previously approved dollar amount).

SUMMARY/DISCUSSION:

The Data Systems Group has provided services to NMC over the past two years. The licensed software provided is used to submit claims to insurance companies and identify self pay patients who might qualify for Medi-Cal reimbursement to the hospital. NMC must submit claims within a certain number of days after the patient visit in order to receive these payments. The Data Systems Group software provides a daily crosscheck of self-pay patients to the Medi-Cal system to check eligibility and improves timeliness of claims avoiding payment denials from Medi-Cal.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

As a result of Amendment No. 2, the Board of Supervisors approved a \$202,000 increase for Fiscal Year 2011-2012 to the maximum liability of the Agreement (for a total Agreement amount not to exceed \$404,000 in the aggregate). As a result of this Amendment No. 3, no additional dollars will be added. As of May 10, 2012, for Fiscal Year 2011-2012, \$58,642.17 was spent for services. Remaining funds from previous years purchase orders (approximately \$177,000) will be rolled over for Fiscal Year 2012/2013. \$100,000 is included in the Fiscal Year 2012/2013 Recommended Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Vince Carr, Patient Financial Services Director, 783-2345

Approved by: Harry Weis, Chief Executive Officer, 783-2124

Attachments: Agreement, Amendments 1, 2, and 3.