



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 20-121, **Version:** 1

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens equipment extended warranties agreement per Proposal 1-O73OSY (which was a five-year agreement costing \$605,265 per year) for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens equipment extended warranties agreement per Proposal 1-O73OSY (which was a five-year agreement costing \$605,265 per year) for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.

SUMMARY/DISCUSSION:

On December 18, 2018 the Monterey County Board of Supervisors approved Siemens quotations for installation services of new radiology equipment plus an extended warranties for the ongoing maintenance and repair of that equipment.

At the onset of 2020 Natividad purchased a nuclear medicine camera to be used at Natividad. When Natividad purchased imaging equipment in 2018 for the new radiology area, a new nuclear medicine camera was not included because at that time nuclear imaging at Natividad was not in high demand. However, during 2019 Natividad had a 20% increase in nuclear medicine imaging usage. Nuclear medicine imaging is used exclusively for cardiac patients. Because of this increased demand Natividad decided to purchase a new nuclear medicine camera which is planned for use in its specialty clinic.

The nuclear medicine camera was purchased from Siemens under the Vizient Group Purchasing Organization partnership with Vizient. Maintenance and repair is a necessary component for all equipment used on patients at Natividad, and because this gold service maintenance contract is being processed as an amendment to the previously approved extended warranty service agreement, this amendment is being presented to the Board of Supervisors for approval as an increase to what was previously approved on Siemens Proposal 1-O73OSY.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020.

FINANCING:

The cost for this amendment is \$26,804, of which \$5,585 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures the proper functioning of and maintenance on the newly purchased nuclear medicine imaging

camera equipment.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Daisha Marsh, Manager of Diagnostic Imaging Services, 783-7616

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Siemens Equipment Addition Amendment to Proposal 1-O73OSY

Siemens Extended Service Warranties Agreement Proposal 1-O73OSY

Attachments on file with the Clerk of the Board