



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 13-017, **Version:** 1

- a. Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement with Cardio-Pulmonary Associates Medical Group, Inc. to provide cardiology and pulmonary medicine services at NMC adding \$500,000 for a revised total Agreement amount not to exceed \$1,550,000 in the aggregate (for the period August 1, 2011 to February 28, 2014).
- b. Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a) Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement with Cardio-Pulmonary Associates Medical Group, Inc. to provide cardiology and pulmonary medicine services at NMC adding \$500,000 for a revised total Agreement amount not to exceed \$1,550,000 in the aggregate (for the period August 1, 2011 to February 28, 2014).
- b) Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC entered into agreement with Cardio-Pulmonary Associates (CPA) August 1, 2011 to provide inpatient pulmonary medicine services to patients on the medicine and intensive care units and outpatient cardiology and pulmonary services in the specialty clinic; as amended March 1, 2012 to include cardiology call coverage in the emergency department. NMC wishes to amend the agreement to allow CPA to provide services on an as needed basis by removing the minimum number of call coverage and clinic services to be provided by CPA and to extend the term of the agreement and additional twelve (12) months.

The maximum liability of amended agreement is \$1,550,000 for the period August 1, 2011 to February 28, 2014. CPA is paid according to the terms of this agreement for the actual number of call coverage and clinic services provided, which may increase due to patient volume and the need for coverage, but will not increase the rate of pay or exceed the aggregate maximum liability amount. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment/Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment/Agreement as to fiscal provisions. The Amendment/Agreement has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The total cost for this Agreement \$1,550,000 for the period (November 1, 2011 to February 28, 2014). \$482,870 was disbursed in Fiscal Year 2011/2012; \$567,130 is included in the Fiscal Year 2012/2013 Budget; and the remaining \$500,000 will be budgeted for Fiscal Year 2013/14. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Harry Weis, Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment