



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 12-072, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (DO2048) with Karl Storz Endoscopy-America for Equipment Repair and Maintenance Services at NMC, extending the Agreement to June 30, 2013 and adding \$80,290 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed \$158,407.50 in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (DO2048) with Karl Storz Endoscopy-America for Equipment Repair and Maintenance Services at NMC, extending the Agreement to June 30, 2013 and adding \$80,290 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed \$158,407.50 in the aggregate.

SUMMARY/DISCUSSION:

This agreement is for the repair and maintenance of Natividad Medical Center Operating Rooms laparoscopic instruments and equipment. All of the laparoscopic equipment in the Natividad Medical Center Operating Room is manufactured by Storz. Following financial analysis of the cumulative laparoscopic instrument and equipment repair for fiscal year 2012, it was determined that total spend on this line item alone would have exceeded \$87,000. This service agreement provides guarantee of unlimited repair/replacement of the listed items for the specified sum and time period. Additionally, the contract provides for immediate loan of replacement equipment while repairs are conducted preventing rescheduling or cancellations of procedures. This service cannot be contracted to a third party provider as Storz is the sole proprietor of the parts for these items.

Business Automobile Insurance Exemption

Business Automobile Liability Additional Insured Endorsement requirements are waived for this vendor under this Agreement. There is no risk or exposure regarding vehicles.

Vendor has no vendor-owned fleet of vehicles.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment is \$80,290 and is included in the Fiscal Year 2012/2013 Recommended Budget. There is no impact to the General Fund.

Prepared by: Dee Stokes, Director of Surgical Services, 772-7771

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement, Amendments 1, and 2.