



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 17-146, **Version:** 1

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- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to Professional and Call Coverage Services Agreement (A-11828) with Sweet, Renfer & Milanese MD to provide urology services, extending the term by twenty-four (24) months (July 1, 2017 to June 30, 2019) for a revised full agreement term of July 1, 2011 to June 30, 2019, and adding \$500,000 for a revised total not to exceed amount of \$2,240,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not exceed the term by more than twelve (12) months, do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$27,000) of the original contract amount per each amendment.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to Professional and Call Coverage Services Agreement (A-11828) with Sweet, Renfer & Milanese MD to provide urology services, extending the term by twenty-four (24) months (July 1, 2017 to June 30, 2019) for a revised full agreement term of July 1, 2011 to June 30, 2019, and adding \$500,000 for a revised total not to exceed amount of \$2,240,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not exceed the term by more than twelve (12) months, do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$27,000) of the original contract amount per each amendment.

### SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department or outpatient clinic in need of medical care. NMC has an agreement with Sweet, Renfer & Milanese MD, a California general partnership, to provide 24 hours, 7 days a week, 365 days a year urology call coverage in the emergency department as well as urology clinic in the outpatient specialty clinic. NMC wishes to amend the agreement to extend the term an additional twenty-four (24) months in order to continue to provide the same services without interruption. Sweet, Renfer & Milanese MD is paid a daily rate for call coverage services and a daily rate for clinic services. Although the amount of services provided may increase due patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees. On May 5, 2017.

FINANCING:

The cost for this Amendment is \$600,000. The total not to exceed amount of this Agreement is \$1,740,000 for the period July 1, 2011 to June 30, 2017. \$244,243 was disbursed in Fiscal Year 2011/2012; \$259,017 was disbursed in Fiscal Year 2012/2013; \$291,850 was disbursed in Fiscal Year 2013/2014; \$273,000 disbursed in Fiscal Year 2014/2015; \$266,500 was disbursed in Fiscal Year 2015/2016; and \$177,450 has been disbursed in Fiscal Year 2016/2017 (8 months). \$300,000 is included in the Fiscal Year 2017/2018 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506  
Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Fourth Amendment

Attachments on file at the Clerk of the Board