



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 12-030, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (SC2473) with Robert Egnew for Senior Management Consulting Services at NMC, extending the Agreement to June 30, 2013 and adding \$40,000 for Fiscal Year (FY) 2011-12 and \$60,000 for Fiscal Year (FY) 2012-13, for a revised total Agreement amount not to exceed \$199,000 in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (SC2473) with Robert Egnew for Senior Management Consulting Services at NMC, extending the Agreement to June 30, 2013 and adding \$40,000 for Fiscal Year (FY) 2011-12 and \$60,000 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed \$199,000 in the aggregate.

SUMMARY/DISCUSSION:

Mr. Robert Egnew, management consultant, has long established working relationships with individual healthcare providers, healthcare organizations and non-profit agencies throughout Monterey County. He served for many years as a senior executive within the Monterey County Health Department. He has extensive knowledge of the County's policies and procedures well as the knowledge and experience in the partnering with others in the provision of integrated, comprehensive, coordinated health care services. On October 11, 2010, Natividad Medical Center (NMC) entered into the original Agreement with Robert Egnew for Senior Management Consulting Services at Natividad Medical Center (NMC) in an amount not to exceed \$99,000 for the period October 11, 2010 to March 31, 2012.

During the first term of this Agreement Mr. Egnew worked closely with NMC and CAO executive leadership in a study evaluating whether a change in governance would enhance NMC's overall performance and its ability to success in the new health care environment. This evaluation evolved into the exploration of the creation of a new independent public health system consolidating NMC and Salinas Valley Memorial Hospital into a new separate Public Hospital Authority. His skills and experience will continue to be needed as NMC implements new governance and partnership arrangements with community based health care providers.

Worker's Compensation Insurance Exemption:

Contractor is the sole provider of services with no permanent or temporary workers. Accordingly, Worker's Compensation Insurance is not required.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment is \$100,000. \$40,000 is included in the Fiscal Year 2011/2012 Adopted Budget. \$60,000 is included in the Fiscal Year 2012/2013 Recommended Budget. There is no impact to the General Fund.

Carol Adams, Assistant Administrator, 783-2556

Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement, Amendment #1