County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 14-008, **Version:** 1

Approve and authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with McKesson Technologies Inc. for RelayHealth Software Services in the amount of $1,203,583 for the period January 28, 2014 through June 30, 2019.

RECOMMENDATION:

It is recommended the Board of Supervisors approve and authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with McKesson Technologies Inc. for RelayHealth Software Services in the amount of $1,203,583 for the period January 28, 2014 through June 30, 2019.

SUMMARY/DISCUSSION:

RelayHealth's SAAS (Software as a Service) cloud-based Enterprise HIE (Health Information Exchange) provides separate healthcare systems throughout a community the ability to access and share the same data.

It is NMC's intent to participate with Community Hospital of Monterey Peninsula (CHOMP), through its subsidiary Community Health Innovations (CHI) in using the same RelayHealth software platform, already in use by CHOMP, to create the beginnings of a community Health Information Exchange. This shared HIE will help build a Longitudinal Patient Record (LPR) across the Monterey healthcare community by providing secure health information exchange and enhance care coordination to the population of Monterey County.

This new community HIE will benefit patient care, hospital operations and physician practices while helping the hospital meet Stage II Meaningful Use requirements with the use of a Patient Portal.

The HIE's clinical integration engine will help manage patient identity, patient consent and privacy rules, and clinical terminology mapping across disparate electronic inpatient and outpatient systems.

Year one project milestones include:
- Populating the RelayHealth HIE with the hospitals' information and making it available to physicians within the community.
- Connecting the Monterey Health Department Clinical Services group to the HIE so physician orders and test results can flow between the two systems.
- Implementing a patient portal that will allow patients to communicate electronically with their physicians and view their health records.

Years 2, 3, 4, 5, and 6 (partial year) pricing are subscription fees (usage fees) only and data analytics are not included in this request at this time. As healthcare systems within the Monterey community move toward managing the health of populations within the community, there is an important need to have a shared data repository and data analytics software to aggregate data for analysis. RelayHealth is currently working on providing an advanced analytics offering sometime in the first or second quarter of 2015.

Business Automobile Insurance Exemption
Business Automobile Liability Insurance requirements are waived for this vendor under this Agreement. There is no risk or exposure regarding vehicles.
Contractor does not travel onto County property with vehicles.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Agreement is $1,203,583. $315,337 is included in the Fiscal Year 2013/2014 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Jim Fenstermaker, Senior IT Strategist, 783-2559
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Original Agreement, NMC Community HIE Scope Graphic, NMC Meaningful Use Explanation

Attachments on file with the Clerk to the Board's Office