



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 13-088, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11891) with Versaworks Inc. for Professional Information Technology (IT) Services at NMC, extending the Agreement to June 30, 2014 and adding \$3,750,724 for a revised total Agreement amount not to exceed \$8,829,374 in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11891) with Versaworks Inc. for Professional Information Technology (IT) Services at NMC, extending the Agreement to June 30, 2014 and adding \$3,750,724 for a revised total Agreement amount not to exceed \$8,829,374 in the aggregate.

SUMMARY/DISCUSSION:

As NMC continues to enhance its information technology capabilities in the Electronic Medical Record and IT infrastructure, a need has been identified for additional technical clinical and non-clinical resources. The recommendation is to engage Versaworks, a company with a strong reputation for providing highly competent information technology services. Versaworks was first contracted by NMC in November of 2010. For a list of "*Accomplishments' to Date*" please see Attachment A.

Over the next year, Versaworks will provide both clinical and non-clinical technical resources which will include but not be limited to: principle solutions architect, clinical IT project manager, data center implementation engineer, network & security architect, data warehouse engineer and IT systems implementation specialist - please see attached Statement of Work (SOW) for more detail.

Versaworks is committed to NMC's long range IT roadmap and by engaging Versaworks, important strategies and goals will be met.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 3 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 3 as to fiscal provisions. The Amendment No. 3 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment No. 3 is \$3,750,724 and is included in the Fiscal Year 2013/2014 Recommended Budget. There is no impact to the General Fund.

Prepared by: Jim Fenstermaker, Senior IT Strategist, 783-2559

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Amendment No. 3 with SOW, Attachment A; *Accomplishments' to Date*", Original Agreement, Amendments 1 and 2

Attachments on file with the Clerk to the Boards Office