



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 13-070, **Version:** 1

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Authorize the Purchasing Manager of Natividad Medical Center to execute Amendment No. 1 to the Agreement (A-12386) with The Camden Group for the development of integrated systems of health care services, extending the Agreement to June 30, 2014 and adding \$621,000, for a revised total Agreement amount not to exceed \$800,000.

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors authorize the Purchasing Manager of Natividad Medical Center to execute Amendment No. 1 to the Agreement (A-12386) with The Camden Group for the development of integrated systems of health care services, extending the Agreement to June 30, 2014 and adding \$621,000, for a revised total Agreement amount not to exceed \$800,000.

### **SUMMARY/DISCUSSION**

Natividad Medical Center (NMC) is currently working with The Camden Group in the development of a new Strategic Plan that is aligned with the dynamic, rapidly changing healthcare delivery environment. Through this work on the NMC Strategic Plan, it is evident that the developments of integrated systems of health care services are important goals consistent with NMC's future vision. The Camden Group is uniquely qualified to assist NMC in this work. The Camden Group's executive team members are national experts in strategic planning, healthcare reform, and delivery system integration and physician alignment. The firm has extensive experience in understanding the California healthcare landscape through working with California hospitals and healthcare systems. Moreover, the firm has significant public safety net health care system experience having worked with twelve California healthcare districts and ten County hospitals. The term of this amended agreement will be from January 1, 2013 through June 30, 2014.

### **OTHER AGENCY INVOLVEMENT**

County Counsel has reviewed and approved this Amendment No. 1 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 1 as to fiscal provisions. The Amendment No. 1 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

### **FINANCING**

The cost for this Amendment No. 1 is \$621,000. \$380,000 is included in the Fiscal Year 2012/2013 Adopted Budget. \$241,000 is included in the Fiscal Year 2013/2014 Recommended Budget. There is no impact to the General Fund.

Prepared by: Harry Weis, CEO, 831-783-2553

Approved by: Harry Weis, CEO, 831-783-2553

Attachments: Amendment No. 1 and Original Agreement

Attachments on file at the Clerk of the Board