



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 17-355, **Version:** 1

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Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of rehabilitation documentation software licenses at NMC, extending the agreement an additional seventeen (17) month period (August 31, 2017 through January 29, 2019) for a revised full agreement term of August 31, 2016 through January 29, 2019, and adding \$43,685 for a revised total agreement amount not to exceed \$99,635.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of rehabilitation documentation software licenses at NMC, extending the agreement an additional seventeen (17) month period (August 31 2017 through January 29, 2019) for a revised full agreement term of August 31, 2016 through January 29, 2019, and adding \$43,685 for a revised total agreement amount not to exceed \$99,635.

### **SUMMARY/DISCUSSION:**

NMC desires to extend the term for use of Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc). NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc was implemented this past year to replace the paper charting system that the Physical Therapy department was using. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's enterprise solution provide therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits.

This year we are adding on an additional Speech Language Pathologist (SLP) license bringing the license total for Full Time SLP to 4. This license will allow an additional SLP at NMC to perform robust clinical documentation to convey medical necessity and monitor the patient's functional outcomes. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements,

and other critical events during the patient's therapy.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on May 25, 2017 and by its Board of Trustees on June 2, 2017. Due to the late submission of this report, the CAO Budget and Analysis Division was not provided adequate time to review for potential fiscal, organizational, policy or other implications to the County of Monterey.

**FINANCING:**

The cost for this amendment No. 1 is \$43,685, all of which is included in the Fiscal Year 2017-18 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Net Health Systems Inc Amendment 1
- Net Health Systems Inc Agreement
- Net Health Systems Inc Spend Sheet

Attachments on file with the Clerk of the Board