



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 24-288, **Version:** 1

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- a. Authorize the Director of Health Services or designee to sign Amendment No. 2 to Agreement with Clinicians Telemed Medical Group, Inc, (CT) for qualified and licensed telehealth physicians, nurse practitioners, physician assistants, and/or clinical social workers, extending the term one (1) additional year for a new term of September 1, 2022, to June 30, 2025, with no changes to the total contract amount of \$98,000; and
- b. Approve the recommendation of the Director of Health Services to approve the following non-standard risk provisions to the Business Associate Agreement removing requirement for Cyber liability coverage; and
- c. Authorize the Director of Health Services or designee to sign up to three (3) future amendments that do not significantly change the scope of work and do not exceed 10% (\$9,800) of the total Agreement amount, for a revised total liability of \$107,800.

### RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Authorize the Director of Health Services or designee to sign Amendment No. 2 to Agreement with Clinicians Telemed Medical Group, Inc, (CT) for qualified and licensed telehealth physicians, nurse practitioners, physician assistants, and/or clinical social workers, extending the term one (1) additional year for a new term of September 1, 2022, to June 30, 2025, with no changes to the total contract amount of \$98,000; and
- b. Approve the recommendation of the Director of Health Services to approve the following non-standard risk provisions to the Business Associate Agreement removing requirement for Cyber liability coverage; and
- c. Authorize the Director of Health Services or designee to sign up to three (3) future amendments that do not significantly change the scope of work and do not exceed 10% (\$9,800) of the total Agreement amount, for a revised total liability of \$107,800.

### SUMMARY/DISCUSSION:

The Health Department Clinic Services Bureau (Clinic Services) operates twelve community clinic sites designated as Federally Qualified Health Centers (FQHCs) which provide preventive, primary, and specialty medical care services.

CT is locally based in California and has expertise providing telemedicine services to federally qualified health centers, rural health clinics, and other similar health care organizations. CT physicians, physician assistants, nurse practitioners, and licensed clinical social workers will provide medical specialty services through interactive audio, video and/or data communications (telemedicine).

On September 1, 2022, the Board of Supervisors approved an Agreement with Clinicians Telemed Medical Group to provide specialty medical services through September 1, 2023, for an amount not to exceed \$98,000. On August 1, 2023, Amendment No. 1 was executed to add an additional telehealth specialty to the scope and extend the term to June 30, 2024. Amendment No. 2 will extend the agreement for one (1) additional year and remove the Cyber Liability Insurance requirement from the new Business Associate Agreement. The Cyber Liability coverage waiver is being recommended due to CT not hosting any protected health information and being limited to secure, remote access to Clinic Services' electronic medical record (Epic) when delivering remote telehealth services.

This work supports the County of Monterey Health Department 2018-2024 Strategic Plan Goals(s): Ensure access to culturally and linguistically appropriate customer-friendly, quality health services. It also supports one or more of the ten essential public health services, specifically: 7) Link people to needed personal health services and assure the provision of health care when otherwise unavailable; and 8) Assure competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has approved this Amendment No. 2 as to form and Auditor Controller has approved as to fiscal provision. The Privacy Officer has also reviewed this Amendment as to BAA provisions.

FINANCING:

Sufficient funds are available in the FY 2023-2024 Adopted Budget for Clinic Services Bureau, Health Department (4000-HEA007). This Amendment No. 2 is funded by revenues generated from Medi-Cal and Medicare reimbursements. There is no financial impact to the General Fund resulting from approval of this Agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability, and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses, and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Daniel Garcia, Management Analyst I, 796-1293

Approved by:

Date

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Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachment(s):  
Board Report

Amendment No. 2  
Amendment No. 1  
Agreement