



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 20-371, **Version:** 1

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Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, extending the agreement an additional one (1) year period (September 16, 2020 through September 15, 2021) for a revised full agreement term of September 15, 2015 through September 15, 2021, and adding \$250,000 for a revised total spending limit not to exceed \$525,000.

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, extending the agreement an additional one (1) year period (September 16, 2020 through September 15, 2021) for a revised full agreement term of September 15, 2015 through September 15, 2021, and adding \$250,000 for a revised total spending limit not to exceed \$525,000.

**SUMMARY/DISCUSSION:**

In April 9, 2013, the Board of Supervisors approved an agreement between the County of Monterey and The Gordian Group, Inc. to provide administrative services for the Job Order Contracting (JOC) System. That agreement expired in April 2018 at which time the County's Contracts/Purchasing Officer recommended to County departments, which utilize the JOC program to explore piggybacking off another public agency contract for JOC administrative services.

Sourcewell (formerly the National Joint Powers Alliance, aka "NJPA") is a public agency operating under the enabling authority outlined in Minnesota Statute 123A.21, which allows participating nationwide government and education agencies ("Members") to reduce the cost of purchasing by leveraging their combined national purchasing power through cooperative efforts. On July 15, 2015, NJPA released RFP 071415 for Indefinite Quantity Construction Contracting Systems and Related Services and The Gordian Group (Gordian) responded and was awarded a service contract. Services offered and accepted within Gordian's proposal in response to the NJPA RFP include Job Order Contracting (JOC) administrative services.

The County of Monterey is a member of Sourcewell and per the terms of the RFP 071415 which allow all public agencies within the U.S. to procure off of the contract awarded from RFP 071415, Natividad is procuring administrative services rendered for Job Order Contracting (JOC) projects from Gordian by piggybacking off the Sourcewell Contract during its current Contract term of September 15, 2015 through September 15, 2020. Other Monterey County departments also currently utilize Gordian's services for JOC projects by piggybacking off the Sourcewell contract as well.

To incorporate the County's standard risk provisions and other relevant terms and conditions into the service

obligations, Natividad and Gordian agreed to execute an Addendum to the Sourcewell Contract and did so on April 25, 2018, which included a total spending amount not to exceed \$100,000. On July 16, 2019, the Board of supervisors approved Amendment 1 to increase the contract \$175,000 for a total contract amount of \$275,000. Since that time Gordian's administrative costs have nearly exceeded the \$275,000, therefore, this amendment to that Addendum includes an increase of an additional \$250,000 to the total amount to cover projected JOC administrative services for Natividad through September 15, 2021. Natividad will be working with Sourcewell to execute a new RFP to procure an Indefinite Quantity Construction Contracting Systems and Related Services.

Some of the more significant NMC JOC projects currently underway at Natividad include Pharmacy, Phlebotomy, and Admitting remodels.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on September 11, 2020 and by its Board of Trustees on September 11, 2020.

**FINANCING:**

The cost for this amendment No. 2 is \$250,000 of which \$125,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Construction projects help facilitate the overall patient experience, and improve physical hospital infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

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Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Amendment No. 2 to Addendum with The Gordian Group  
Amendment No. 1 to Addendum with The Gordian Group  
Addendum with The Gordian Group to the Sourcewell Contract 071415  
Sourcewell (NJPA) Contract 071415 with Gordian Group  
NJPA RFP 071415 for Construction Contracting System Services

Attachments on file with the Clerk of the Board