



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 14-014, **Version:** 1

Approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 1 to the Agreement (A-11673) with Total Renal Care, Inc. for Dialysis Services at NMC, for the period January 1, 2014 through June 30, 2017 and adding \$652,000 for a revised total Agreement amount not to exceed \$2,152,000 in the aggregate.

(REVISED REPORT SUBMITTED VIA SUPPLEMENTAL)

RECOMMENDATION:

It is recommended the Board of Supervisors approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 1 to the Agreement (A-11673) with Total Renal Care, Inc. for Dialysis Services at NMC, for the period January 1, 2014 through June 30, 2017 and adding \$652,000 for a revised total Agreement amount not to exceed \$2,152,000 in the aggregate.

SUMMARY/DISCUSSION:

NMC desires to extend the term of the agreement with Total Renal Care, Inc. (DaVita) through June 30, 2017 and increase the contract by \$652,000. The service includes all inpatient areas in addition to the Acute Rehabilitation Unit. NMC and Total Renal Care leadership meet quarterly and as needed to review quality of care provided (Joint Dialysis Oversight Committee).

Total Renal Care, Inc. has been the NMC provider for comprehensive dialysis services for the past several years. Total Renal Care has been providing us with this essential service for patients with kidney malfunction. The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring the gamut of dialysis services. These services include providing dialysis trained Registered Nurse staff to safely manage care of the patient and the equipment in the process of filtering wastes from patients whose kidney cannot provide this vital function for them. Total Renal Care's program meets the quality standards required by NMC and mechanisms are in place to measure compliance with NMC standards as required by the state, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

Agreement/ Amendment	Term Dates	Scope
Initial Agreement	March 1, 2010- December 31, 2013	Inpatient hemodialysis and peritoneal dialysis
Renewal and Amendment #1	January 1, 2014- June 30, 2017	No change in scope from initial agreement

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Renewal and Amendment No. 1 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Renewal and Amendment No. 1 as to fiscal provisions. The Renewal and Amendment No. 1 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Renewal and Amendment No. 1 is \$652,000. \$299,900 is included in the Fiscal Year 2014/2015 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. NMC's FY2013-2014 appropriation obligations exceeded its budget for the period July 2013 through December 2013 (six months). NMC has received additional

Disproportionate Share funding from the State and is forecasted to be back on budget.
There is no impact to the General Fund.

Prepared by: Nancy Buscher; Interim Chief Nursing Officer, 783-2560
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement, Renewal and Amendment No. 1, Spend Sheet

Attachments on file with the Clerk to the Board's Office