

# County of Monterey

## Legislation Details (With Board Report)

File #:	11-{	534	Name:	
Type:		utes	Status:	Passed
File created:		7/2011		
			In control:	Board of Supervisors
On agenda:		5/17/2011 Final action: 5/17/2011		
Title:	Ame		nd authorize the I	provide consent to the change in ownership of Director of Health to provide consent to the change in
Sponsors:				
Indexes:				
Code sections:				
Attachments:	1. C	completed Board Order		
Date	Ver.	Action By	Ac	tion Result
5/17/2011	1	Board of Supervisors	ар	proved
members present, Approved and auth in ownership of Am PASSED AND AD AYES: Supervisors NOES: None ABSENT: None I, Gail T. Borkowsk certify that the fore in the minutes ther	the Boa orized t orican I OPTED s Armen i, Clerk going is eof of M 11 Gail	he Director of Health to provide Medical Response West's AMI on this 17`h day of May, 2011, ta, Calcagno, Salinas, Parker, of the Board of Supervisors of a true copy of an original orde inute Book 75 for the meeting T. Borkowski, Clerk of the Boar	e consent to the char R) parent company. by the following vote and Potter the County of Monte r of said Board of Su on May 17, 2011.	nge
By	y, State			
BIB]	y, State			

AS99780-U03

AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 GENERAL-U03 DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 THE-U07 DIRECTOR-U07 OF-U07 HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 **THE-U07** CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 **RESPONSE-U012** WEST-U012 S-U012 AMR)-U012 PARENT-U012 COMPANY.-U012

COMPLETED BOARD ORDER¶"1\$|E1 4\$1 \$1 \$1 \$1 \$2 \$1

ownership of American Medical Response West's AMR) parent company. SUMMARY/DISCUSSION:

AMR, in accordance with Section 14.1 Attachment A) of their contract with Monterey County, is required to obtain the consent of the County prior to assignment of any portion of the Agreement for services between the County and AMR. A change in the controlling interest of AMR's direct ownership or parent company) is considered a form of assignment under the Agreement. Pursuant to this requirement, AMR provided documentation on March 7, 2010 regarding the planned acquisition of Emergency Medical Services Corporation EMSC), the ultimate parent company of AMR, by Clayton, Dubilier, and Rice, LLC Attachment B). AMR has provided information about the new parent company to Monterey County Attachment Q. The change in ownership of AMR's parent company is not expected to impact AMR's operations in Monterey County. Accordingly, the EMS Agency is requesting that the Board authorize the Director of Health to provide consent to the change in ownership of AMR's parent company. OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed the attached notice from AMR and found that it meets AMR's obligation under Section 14.1 of the Agreement for services with Monterey County. Attachments listed below are on file with the Clerk to the Board. FINANCING:

This action will have no impact to the General Fund Contribution to EMS with this action. rk Schmitt EMS Agency Director Date: Z8 7ot

Approved by: ick, Director of Heal t Date: 5 U Attachment A: Section 14.1 Agreement for ALS Ambulance Service on file with Clerk to the Board Attachment B: Notice of proposed sale of EMSC to Clayton, Dubilier, & Rice, LLC on file with Clerk to the Board Attachment C: AMR letter describing the new parent company and the impact of the sale on Monterey County on file with Clerk to the Board h cc: County Counsel

BIB]

40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 GENERAL-U03 DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 THE-U07 DIRECTOR-U07 OF-U07 HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 **RESPONSE-U012** WEST-U012 S-U012 AMR)-U012 PARÉNT-U012 COMPANY.-U012

#### 14.1 assignment:

ON I RAC I OR shall not assign anv portion of the AGI M1:N I for services to he rendered without first obtaininz vritten Consent from the County. Any assi2nmcnt mach: cnntr~u~ to the provisions of this section n:av cause COMM nto terillinate the 1(iRI'I':MF:N I, and shall not convey anv rights to the assignee. Aumchange in the controlling interest of ONI R ACT'OR'S direct ovrnership shall. for the purpo,eti of the \t 1R1:I:\II-N I. he considered it form o1'assiUnment. H IC County shall not unrcasonahly withhold its approval of the requested ehan!-~e in oMnership. County niaty require credentials and financial information from the ussi~wtee anal may has.: it ipproval r disapproval on the III formation provided by the CON fR.A( I OIZ.

### BIB]

40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 **GENERAL-U03** DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 THE-U07 DIRECTOR-U07 OF-U07 HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 **RESPONSE-U012 WEST-U012** S-U012 AMR)-U012 PARENT-U012 COMPANY.-U012

COMPLETED BOARD ORDER¶", ♦|E, L♦♦J ●♦J AMERICAN MEDICAL RESPONSEa By Certified Mail and leventonc c(iico.monterey.ca.us March 7, 2011 91 7108 2133 3938 6731 5343 Chris Leventon EMS Director

County of Monterey

1270 Natividad

Salinas, CA 93906

Re: Agreement to Provide Advanced Life Support Ambulance Service for the County of Monterey dated January 1, 2010 Cons act") between County of Monterey and American Medical Response West AMR")

Dear Mr. Leventon:

This letter is written to you as our valued customer and partner in providing healthcare services under our Contract. We are pleased to inform you that our ultimate parent company, Emergency Medical Services Corporation the Parent Company"), has recently signed a definitive Agreement and Plan of Merger to be acquired by affiliates of Clayton, Dubilier & Rice, LLC C'CD&R""), one of the world's leading private equity turns. More information about CD&R is available on its mbsite at y w.cdr-inc.com.

When the contemplated transactions are completed as anticipated, our Parent Company will become a wholly-owned subsidiary of an affiliate of CD&R, and will thereby cease to be a publicly traded company.

We are very excited about our Parent Company's proposed merger, but would also like to emphasize that this transaction will not change the name and tax identification number of AMR, and is not expected to change the dayto-day management or local operations of AMR. In addition, any security arrangements that may be in place for the Contract such as performance bonds and insurance commitments will remain intact and unchanged by the transaction. We look forward to continuing our relationship and honoring our commitments under the Contract, and we will have a seasoned financial investor at our side in CD&R.

As always, please do not hesitate to address any general questions to our local General Manager, Doug Petrick, at 831.718.9561. Additionally, for any additional questions about the transactions with CD&R, feel free to contact our in-house attorney, Walt Landen, at 303.495.1283.

Very truly yours, AMERICAN MEDICAL RESPONSE Mark Bruning President cc: Thomas Wagner, Region CEO Encl: OrganizationChart

BIB]

40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 GENERAL-U03 DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 **THE-U07** DIRECTOR-U07 **OF-U07** HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07

411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 **RESPONSE-U012** WEST-U012 S-U012 AMR)-U012 PARENT-U012 COMPANY.-U012 COMPLETED BOARD ORDER¶", ♦|E, ↓♦♦ | ●♦┘ AMERICAN MEDICAL RESPONSES GENERAL ORCAIN'1ZAT1oN CHART TODAY One: Entities and Pu61ic Stec i O tiers AMR Holdco Inc. American Medical Response, Inc AMR Local Ambulance Provider 2 BIB] 40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 GENERAL-U03 DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 THE-U07 DIRECTOR-U07 OF-U07 HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10

5/4/2011-U011 **RESPONSE-U012** WEST-U012 S-U012 AMR)-U012 PARENT-U012 COMPANY.-U012 COMPLETED BOARD ORDER¶"<sub>1</sub> �|E<sub>1</sub> └��–●�┘\tz fat IW A 1 v((; | lt 1'111 tsil li, t)i Kirk ehnaiti I'-IS Director. 11tthlic I IcEalth I)cpai~taneait, I~'v1S ttpcncv I:70 Natividad Rd. a. 93,906 t 198 I)car dlr. Schmitt. s h s @at@irtg I ii ticl'titt' ill lievat" sits eslponds I your email of March E), 201 1 requesting more itibiitiaation about the Irausaclitli witli AVIII'sc parent conipart). I"uiergcaicy Medical Services Corporalion. SpeciticaHv. you asked about the credentials oft lie navy owlicr, C'layton I)I I bilicl' & Rice, I\_I.(`, and the impact ol this dungeon the AN/110 operations in Monterey otatv. In rec: ponse, vwe provide tile liillovking: 1. i ms'tota. l"aubilier & Rice. i.l:C t('1)&R I)&.I: was founded in 1978, and is a private equity lirni with all investment strategy predicated on buildint\_'\_ stn raper. more prolitable businesses. 1)4&.K's I)rolressionals include a Coll IN I'll isan ol'skilled invesintent dccision-makers and s;csasonc d cclrpor,atc, leaders from global businesses such as Hi Allst ate, IMA Group\_F, 'tricrs)ti I,:lcctrie. icncra! l'Icctric. Procter it hunble and l!nilever. aanonf others. Since inicptittn, C'1)&R has iaanai,t'd tfa itlvtatm'nt ot'appnixianately S'I5 billion in 48 11.5. and Fatrt)pt.'att husines t"ti: reprcisentill, a broad range of industrices wilh an ag"u'regates transaction value of pruxim;ttte!v t) billicM t. 1 lacy I irtrl has offices in New York and I onclon. I or more 6116rrnatiota\_ please' %i"il \%ti v.cdr inc,eoin. Inap; ict on Moll (Crey County AT do not anticipate that Were will he any financial impact to AMR's operations in \iuinlcrcv t)an-ty Irum the transaction. I he transaction is taapponitat; with MR's ultimate' parent contp;:tny several step:' up Iht: corporate ladder. r\\-IR a. ill cc)ntintte it) run be services tinder the Monicrcy County contract, use the sulic: name, usce llac' same assets, and have ills' same tax id nttrnher. ItAl ctuth-acImII c:olift lit[net it.s kill remain in 1)L'wc yotlttntt ehang(' and Wratet-cy t'ea'r") will remain ptotcct'tc'ci by t)trr iumIranee. l';atient Focused i r\_rstonier('entered t'arepiver Inspired to

#### BIB]

40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 **GENERAL-U03** DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07

THE-U07 DIRECTOR-U07 OF-U07 HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 **RESPONSE-U012 WEST-U012** S-U012 AMR)-U012 PARENT-U012 COMPANY.-U012

COMPLETED BOARD ORDER¶"<sub>1</sub>¢|E<sub>1</sub> <sup>1</sup>¢�••¢<sup>1</sup> performance bond, and takeover provision commitments. We have no intentions of asking Monterey County for any extraordinary rate increase in Monterey County related to the transaction with our ultimate parent company. In other words, any change with the ultimate parent company of AMR should be invisible to Monterey County related to AMR's services and commitments. If you need anything else or have additional questions, please do not hesitate to call. Very truly yours, AMERICAN MEDICAL RESPONSE WEST Iluglas Petrick General Manager Cc: Thomas R. Wagner, Region CEO AMR Legal Department Patient Focused / Customer Centered / Caregiver Inspired

```
BIB]
```

40689-U01 COMPLETED-U02 BOARD-U02 ORDER-U02 LI21329-U03 FO96183-U03 FO96184-U03 FO99716-U03 MG99754-U03 AS99780-U03 AS99782-U03 AI101725-U03 DO102580-U03 C1-U03 GENERAL-U03 DOCUMENTS-U03 5/25/2011-U04 BORENM-U04 16479-U05 2-U06 APPROVE-U07 AUTHORIZE-U07 THE-U07 DIRECTOR-U07 OF-U07

HEALTH-U07 TO-U07 PROVIDE-U07 CONSENT-U07 TO-U07 THE-U07 CHANGE-U07 IN-U07 **OWNERSHIP-U07** OF-U07 AMERICAN-U07 MEDICAL-U07 411-HEALTH-U08 MCKEE-U09 SUSIE-U09 MCKEES-U10 5/4/2011-U011 RESPONSE-U012 WEST-U012 S-U012 AMR)-U012 PARÉNT-U012 COMPANY.-U012