



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legislation Details (With Board Report)

File #:	A 16-242	Name:	Truven Health Analytics Inc., an IBM Company Agreement
Type:	BoS Agreement	Status:	Passed
File created:	7/12/2016	In control:	Board of Supervisors
On agenda:	7/26/2016	Final action:	7/26/2016
Title:	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Subscription Agreement ("Agreement"), with a retroactive start date of July 1, 2016 with Truven Health Analytics Inc., an IBM Company ("Truven") for the provision of the Meaningful Use Quality Manager, Care Discovery Quality Measures, and Care Discovery Transform Tools, in an amount not to exceed \$432,643, for the period of July 1, 2016 through December 31, 2019; b. Accept the non-standard insurance, indemnification, limited liability and warranty language; and c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the Agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$43,264) of the original cost of the Agreement.		
Sponsors:	Natividad Medical Center		
Indexes:			
Code sections:			
Attachments:	1. Board Report, 2. Truven Health Analytics Inc., an IBM Company Agreement.pdf, 3. Truven Health Analytics Inc. an IBM Company Spend Sheet.pdf, 4. Completed Board Order		

Date	Ver.	Action By	Action	Result
7/26/2016	1	Board of Supervisors	approved	

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Subscription Agreement ("Agreement"), with a retroactive start date of July 1, 2016 with Truven Health Analytics Inc., an IBM Company ("Truven") for the provision of the Meaningful Use Quality Manager, Care Discovery Quality Measures, and Care Discovery Transform Tools, in an amount not to exceed \$432,643, for the period of July 1, 2016 through December 31, 2019;
- b. Accept the non-standard insurance, indemnification, limited liability and warranty language; and
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the Agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$43,264) of the original cost of the Agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Subscription Agreement ("Agreement") with a retroactive start date of July 1, 2016 with Truven Health Analytics Inc., an IBM Company ("Truven") for the provision of the Meaningful Use Quality Manager, Care Discovery Quality Measures, and Care Discovery Transform Tools, in an amount not to exceed \$432,643, for the period of July 1, 2016 through December 31, 2019;
- Accept the non-standard insurance, indemnification, limited liability and warranty language; and
- Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the Agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$43,264) of the original cost of the Agreement.

SUMMARY/DISCUSSION:

For over 40 years, Truven has provided market-leading performance improvement solutions built on data integrity, advanced analytics, and domain expertise. With Board of Supervisors approval, NMC has contracted (A-12063& A-12282) with Truven since 2009 for the use of their database(s) and analytic tools.

Care Discovery is a database and reporting system that provides NMC with a dashboard of critical benchmarks and objective, fact-based information necessary to make quick, confident decisions in support of the hospital's quality improvement initiatives. The database and reporting system allows NMC to: evaluate our performance as compared to peer hospitals; and evaluate our outcomes including the Agency for Healthcare Research and Quality (AHRQ) national indicators, complications, and risk-adjusted mortality and resource metrics. It provides NMC with the capability to drill into transaction-level details to identify specific opportunities for improving the process of care. The database and reporting system allows NMC to compare patient-care patterns among physicians and compare expected results to observed results. The database is used to run many required reports for Joint Commission accreditation.

The Care Discovery Quality Measures database and reporting system provides NMC with the tools to comply with the Joint Commission and Center for Medicare and Medicaid Services (CMS) requirement for quarterly reporting of clinical quality measures also known as Core Measures.

The Meaningful Use Quality Manager product is assisting NMC pursue meaningful use objectives linked to incentive payments for developing a complete Electronic Health Record (HER) provided by CMS. One of the objectives for meaningful use is the reporting of clinical quality measures. As per the current regulations, providers are responsible for submitting the clinical quality measure results to CMS through attestation using the CMS web site. The Meaningful Use Quality Manager tool generates reports that provide the information needed for reporting the clinical quality measures to CMS.

Business Automobile Liability Insurance Exemption

Business Automobile Liability Insurance requirements are waived for this Contractor under this Agreement. There is no risk since Contractor does not travel onto County property for any aspect of the services.

The reason this Agreement with Truven was not completed by July 1, 2016 is due to extensive negotiations between the parties.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and reviewed as to risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement was reviewed by NMC's Finance Committee on May 26, 2016 and Board of Trustees on June 3, 2016.

FINANCING:

The total cost for this Agreement is not to exceed \$432,643, of which \$116,390 was included in the Fiscal Year 2016/17 Adopted Budget. Funding for future years of the Agreement will be included in those budgets, as appropriate. There is no impact to the General Fund.

Prepared by: Jeanne Steele, BSN, RN, JD, CPHRM, Quality Administrator, Risk/Patient Safety Officer, 783-2502

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachment:

Truven Health Analytics Inc., an IBM Company Subscription Agreement

The Agreement is on file with the Clerk of the Board

