



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

<b>File #:</b>	A 18-375	<b>Name:</b>	ZBS Incorporated dba Audac Amendment No. 1
<b>Type:</b>	BoS Agreement	<b>Status:</b>	Consent Agenda
<b>File created:</b>	8/8/2018	<b>In control:</b>	Board of Supervisors
<b>On agenda:</b>	8/28/2018	<b>Final action:</b>	
<b>Title:</b>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.</p>		

### Sponsors:

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**Attachments:** 1. Board Report, 2. ZBS Incorporated dba Audac Board Report.pdf, 3. ZBS Incorporated dba Audac Amendment No. 1.pdf, 4. ZBS Incorporated dba Audac Agreement.pdf, 5. 28. Completed Board Order

Date	Ver.	Action By	Action	Result
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- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

### RECOMMENDATION:

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

### SUMMARY/DISCUSSION:

Natividad Medical Center is a 172 facility with the original Fisher Berkley Nurse Call System. The current nurse call system is a traditional system, which has centralized annunciator panel at each of the nurse's station

with audible alarms and visual displays at the nurse stations. Due to the age of the system parts are no longer available. Audac Services does repairs of the Bedside Stations, Pillow Speakers, and Clinical Alarms, Emergency Stations as well as the Master Station and the hardware that is behind the scenes.

The Nurse Call system is a vital link in the continuum of care as it's the primary way a patient can summon help, request a drink and get help to go to the rest room. With a system way past its prime we rely on Audac for repairs of the stations, the Engineering team here at Natividad is experienced with the system and able to take care of a majority of the everyday problems one would expect from a 20 year computer system but when there is a component failure on a PC board or the rebuild of the stations we rely on Audac.

Natividad is planning on replacing the close to 20 year old system in the next year. Audac will be working with the Vendor of the new system so as rooms are upgraded to the new none of the old will be down as it is a requirement for patients to have a functioning nurse call at the bedside and emergency calls from shower and restroom.

With the age of the existing system, vendors who do component level service are far and few; Natividad has a strong relationship with Audac as they are one of the few vendors left.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on July 26, 2018 and by its Board of Trustees on August 3, 2018.

**FINANCING:**

The cost for this amendment No. 1 is \$80,000 of which \$26,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Nurse Call system is a safety requirement within the Healthcare umbrella.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 831-783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

ZBS Incorporated dba Audac Amendment No. 1

ZBS Incorporated dba Audac Agreement

Attachments on file with the Clerk of the Board