



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

<b>File #:</b>	A 18-469	<b>Name:</b>	ABS Global inc. Agreement
<b>Type:</b>	BoS Agreement	<b>Status:</b>	Health Department - Consent
<b>File created:</b>	11/26/2018	<b>In control:</b>	Board of Supervisors
<b>On agenda:</b>	12/11/2018	<b>Final action:</b>	
<b>Title:</b>	<p>a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute an Agreement with ABS Global, Inc, DBA Advantage Biomedical Services (ABS), pursuant to Request for Proposal (RFP) #10670, for biomedical equipment certification, testing and maintenance services with an initial Agreement term of January 1, 2019 to December 31, 2021, with the option to extend the Agreement for two (2) additional one year periods, for a maximum liability not to exceed \$345,240; and</p> <p>b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to sign up to two (2) future one-year amendments that do not exceed 10% of the total Agreement amount (\$34,524) and do not significantly change the scope of work.</p>		

### Sponsors:

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### Code sections:

**Attachments:** 1. Board Report, 2. Agreement\_ABS\_2019-2021, 3. 37. Completed Board Order, 4. Fully Executed Agreement Between the County of Monterey and ABS Global Inc. DBA Advantage Biomedical Services

Date	Ver.	Action By	Action	Result
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- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute an Agreement with ABS Global, Inc, DBA Advantage Biomedical Services (ABS), pursuant to Request for Proposal (RFP) #10670, for biomedical equipment certification, testing and maintenance services with an initial Agreement term of January 1, 2019 to December 31, 2021, with the option to extend the Agreement for two (2) additional one year periods, for a maximum liability not to exceed \$345,240; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to sign up to two (2) future one-year amendments that do not exceed 10% of the total Agreement amount (\$34,524) and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute an Agreement with ABS Global, Inc, DBA Advantage Biomedical Services (ABS), pursuant to Request for Proposal (RFP) #10670, for biomedical equipment certification, testing and maintenance services with an initial Agreement term of January 1, 2019 to December 31, 2021, with the option to extend the Agreement for two (2) additional one year periods, for a maximum liability not to exceed \$345,240; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to sign up to two (2) future one-year amendments that do not exceed 10% of the total Agreement amount (\$34,524) and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

The Health Department Clinic Services Bureau (Clinic Services) operates nine community clinic sites designated as Federally Qualified Health Center Look-Alikes (FQHC-LA), which provide preventative,

primary, and specialty medical care services.

Biomedical services are essential in maintaining quality operation and efficiency of the medical equipment and devices located in the clinics. Equipment maintenance, testing and repairs are performed in accordance with manufacturer specifications to reduce downtime of equipment, extend the life of medical equipment and their component parts and ensure existing equipment works longer to reduce operating costs. In addition, ongoing preventative maintenance and servicing of equipment provides safety and reliability to patients and staff.

On September 13, 2018, Clinic Services published RFP #10670 to solicit one or more new agreements for biomedical equipment certification, testing and maintenance and repair services from qualified contractors. The selection panel reviewed all five (5) proposals that were received for consideration, and selected ABS as the most qualified vendor based on the RFP selection process.

Approval of the recommended action will provide Clinic Services with a new service vendor for the essential services needed for patients and staff safety, while improving the efficiency and life of medical equipment.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan initiatives: 2) Enhance community health and safety through prevention. It also supports one of the ten essential public health services, specifically: 6) Enforce laws and regulations that protect health and ensure safety

#### OTHER AGENCY INVOLVEMENT:

County Counsel-Risk Management and the Auditor-Controller have reviewed the Agreement as to legal form and fiscal provisions.

#### FINANCING:

Sufficient appropriations are available in FY 2018-19 Adopted Budget of Clinic Services Bureau, Health Department (4000-HEA007). The Agreement is funded by revenues from Medi-Cal and Medicare. There is no financial impact to the General Fund resulting from approval of this Agreement.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

##### ☐Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

##### ☐Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

##### ☒Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

##### ☐Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

##### ☐Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Sheena Morales, Management Analyst III, x1393  
Approved by: Elsa Jimenez, Director of Health, x4526

Attachment:  
Agreement is on file with Clerk of the Board