



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

|                       |   |                      |                                     |
|-----------------------|---|----------------------|-------------------------------------|
| <b>File #:</b>        | A 19-165  | <b>Name:</b>         | 2019 Turner Agreement               |
| <b>Type:</b>          | BoS Agreement   | <b>Status:</b>       | Passed - Human Resources Department |
| <b>File created:</b>  | 5/23/2019   | <b>In control:</b>   | Board of Supervisors                |
| <b>On agenda:</b>     | 6/11/2019   | <b>Final action:</b> | 6/11/2019                           |
| <b>Title:</b>         | a. Approve and authorize the Contracts and Purchasing Officer to sign an Agreement with Turner Consulting and Actuarial, LLC for the provision of benefits consulting, brokerage and actuarial services with the initial term beginning July 1, 2019 through June 30, 2022, including the option to extend the Agreement for up to two (2) additional one (1)-year periods in an amount not to exceed \$150,000 for the term of the contract; and<br>b. Authorize the Contracts and Purchasing Officer to sign future Amendments to the Agreement where the Amendments do not significantly change the scope of work or cause and increase in the rates of more than ten percent (10%). |                      |                                     |
| <b>Sponsors:</b>      |   |                      |                                     |
| <b>Indexes:</b>       |   |                      |                                     |
| <b>Code sections:</b> |   |                      |                                     |
| <b>Attachments:</b>   | 1. Board Report, 2. 6.11.19 Turner Agreement, 3. 51. Completed Board Order, 4. Executed Agreement File I.D. A 19-165 Item No. 51  |                      |                                     |

| Date      | Ver. | Action By            | Action                                | Result |
|-----------|------|----------------------|---------------------------------------|--------|
| 6/11/2019 | 1    | Board of Supervisors | approved - human resources department | Pass   |

a. Approve and authorize the Contracts and Purchasing Officer to sign an Agreement with Turner Consulting and Actuarial, LLC for the provision of benefits consulting, brokerage and actuarial services with the initial term beginning July 1, 2019 through June 30, 2022, including the option to extend the Agreement for up to two (2) additional one (1)-year periods in an amount not to exceed \$150,000 for the term of the contract; and  
b. Authorize the Contracts and Purchasing Officer to sign future Amendments to the Agreement where the Amendments do not significantly change the scope of work or cause and increase in the rates of more than ten percent (10%).

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Approve and authorize the Contracts and Purchasing Officer to sign an Agreement with Turner Consulting and Actuarial, LLC for the provision of benefits consulting, brokerage and actuarial services with the initial term beginning July 1, 2019 through June 30, 2022, including the option to extend the Agreement for up to two (2) additional one (1)-year periods in an amount not to exceed \$150,000 for the term of the contract; and  
b. Authorize the Contracts and Purchasing Officer to sign future Amendments to the Agreement where the Amendments do not significantly change the scope of work or cause and increase in the rates of more than ten percent (10%).

### SUMMARY/DISCUSSION:

Turner Consulting and Actuarial, LLC is a full-service employee benefit consulting firm specialized in benefit program strategic planning and actuarial services.

The County has engaged Turner Consulting and Actuarial, LLC to provide strategic planning, account management, and actuarial reports on the county's self-funded dental and vision plans;

vendor renewal analysis, financial management and reporting on the disability and life insurance; support with the medical/Rx program management and ad hoc projects; and an actuarial report to Natividad to assist with health plan development. This vendor will also provide support and advice to the Health Insurance Review Committee (HIRC) for the purpose of periodically exploring high quality and affordable health care options.

Turner Consulting and Actuarial, LLC will be providing strategic planning, account management support, and an annual actuarial report for the self-funded dental and vision plans for a monthly retainer fee of \$2,000. Any other services outside of the monthly retainer will be billed at \$250/hour, except for the actuarial report for Natividad, which will be billed at a one-time flat fee of \$12,000.

**OTHER AGENCY INVOLVEMENT:**

The offices of the County Counsel and Auditor-Controller have reviewed and approved the Agreement as to form and legality and fiscal provisions, respectively.

**FINANCING:**

The costs associated with this Agreement will be funded by the Benefit Programs Fund and Natividad Medical Center; therefore, there will be no financial impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The recommended actions support the Board of Supervisors' Administration and Health and Human Services Strategic Initiatives. The recommended actions will provide for the continuation of an ongoing consulting and actuarial service to the County of Monterey in support of the County's commitment to provide the best cost-effective employee benefit programs while meeting the Board's strategic initiatives by practicing efficient and effective government operations and providing health and wellness for Monterey County residents.

☐ Economic Development  
☒ Administration  
☒ Health & Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Jose L. Tapia, Finance Manager, Ext. 5268

Approved by: Irma Ramirez-Bough, Director of Human Resources, Ext. 5043

Attachments:

Standard Agreement