County of Monterey

Legislation Details (With Board Report)

File #:	A 20-367	**Name:**	Equinix, LLC Amendment #4
Type:	BoS Agreement	**Status:**	Passed - Information Technology Department
File created:	9/8/2020	**In control:**	Board of Supervisors
On agenda:	9/29/2020	**Final action:**	9/29/2020

Title:	a. Authorize the Director of the Information Technology Department or his designee to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period, resulting in a revised agreement term of July 25, 2017 through October 14, 2021, adding an additional $47,495 for a total agreement amount of $204,785; b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and c. Authorize the Director of Information Technology or his designee to execute order forms and change order forms as necessary to secure services as required by the County.
Sponsors:	
Indexes:	
Code sections:	
Attachments:	1. Board Report, 2. Original Agreement, 3. Amendment #1 Order Form, 4. Amendment #2 Order Form, 5. Amendment #3 BO for funds increase, 6. Amendment #4 Order Form, 7. Item No. 24 Completed Board Order

Date	Ver.	Action By	Action	Result
9/29/2020	1	Board of Supervisors		

a. Authorize the Director of the Information Technology Department or his designee to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period, resulting in a revised agreement term of July 25, 2017 through October 14, 2021, adding an additional $47,495 for a total agreement amount of $204,785;
b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
c. Authorize the Director of Information Technology or his designee to execute order forms and change order forms as necessary to secure services as required by the County.

RECOMMENDATION:
It is recommended that the Board of Supervisors:

a. Authorize the Director of the Information Technology Department or his designee to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period, resulting in a revised agreement term of July 25, 2017 through October 14, 2021, adding an additional $47,495 for a total agreement amount of $204,785;
b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
c. Authorize the Director of Information Technology or his designee to execute order forms and change order forms as necessary to secure services as required by the County.

SUMMARY/DISCUSSION:
County ITD data center serves as the regional connection hub for California State Criminal Justice Information

Database (CJIS). Equinix Cloud Connect is being used to provide Public Safety Verizon users across the County with mobile data access (MDCS) to CJIS. As more services are moving to the Cloud, Equinix's Cloud Exchange will be utilized by the County to provide consistent and predicable data transport services to and from the Cloud.

In July 2017, the Board of Supervisors approved a one (1) year agreement for colocation services with Equinix, LLC. Subsequent annual extensions were approved by the Board of Supervisors allowing for continuing colocation services. ITD is requesting Board to authorize the Director of the Information Technology Department or his designee to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period. The proposed Equinix Order Form does not alter non-standard contract provisions previously approved by the Board of Supervisors and provides for one (1) additional year of colocation services.

OTHER AGENCY INVOLVEMENT:
County Counsel cannot approve this Order Form due to the following non-standard provisions: late fees for delay in payment; non-standard insurance and indemnity provisions; limitations on warranty; limitations on vendor liability for County data-loss; limitations on the amount of and type of damages available to County; auto-renewal unless County provides advance written notice of termination at term end, and vendor's unilateral right to increase fees for services. County Counsel notes that these non-standard terms were previously approved by the Board and are not modified by means of the terms of the proposed Order Form.

FINANCING:
The cost of this Equinix Order form, extending colocation services is $47,495, of which $31,663 has been included in the FY20-21 Adopted Budget for the Information Technology Department, ITD 1930, Budget Unit 8436, Appropriations Unit INF002. The balance of $15,832 will be included in the FY21-22 Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:
ITD continues to align its technology with County's goals and priorities by strategically investing in Cloud technologies such as Microsoft Azure tenant, Amazon Web Services, Verizon cellular data transport and Equinix's Cloud Exchange. The Equinix project will enable County to have consistent, secure, and predicable transport services to and from the Cloud and will therefore pave the way for the smooth transformation from an on-premise to a Cloud-based technology infrastructure operation model.

__Economic Development
__Administration
__Health & Human Services
X Infrastructure
X Public Safety

Prepared by: Lynnette Beardsall, Management Analyst II, 759-6938

Approved by:

_____ Date: _____
Eric A. Chatham, Director of Information Technology, 759-6920

Attachments:
Equinix, LLC agreement

Equinix, LLC Amendment #1 Order Form
Equinix, LLC Amendment #2 Order Form
Equinix, LLC Amendment #3 Board Order for funds increase
Equinix, LLC Amendment #4 Order Form