



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legislation Details (With Board Report)

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|----------------------|---|----------------------|--|
| File #: | A 23-005 | Name: | Agreement with American Medical Response West Amendment No. 12 |
| Type: | BoS Agreement | Status: | Passed |
| File created: | 1/5/2023 | In control: | Board of Supervisors |
| On agenda: | 1/24/2023 | Final action: | 1/24/2023 |
| Title: | a. Approve Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey (Agreement No. A-110610) to implement an ambulance service rate adjustment of 5%, add the medication Ketamine and BLS standby rates to the rate table and replace Exhibit B (Monterey County Ambulance Rate Table) to said Agreement, and to amend section 4.1.2.4 of the Agreement to add clarifying language on interfacility transports; and b. Authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services (EMS) Director to execute Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey. | | |

Sponsors:

Indexes:

Code sections:

Attachments: 1. Board Report, 2. Revised Board Report, 3. Amendment No. 12, 4. Agreement and Exhibit B, 5. Amendment No. 1, 6. Amendment No. 2, 7. Amendment No. 3, 8. Amendment No. 4, 9. Amendment No. 5, 10. Amendment No. 6, 11. Amendment No. 7, 12. Amendment No. 8, 13. Amendment No. 9, 14. Amendment No. 10, 15. Amendment No. 11, 16. Completed Board Order Item No. 27

| Date | Ver. | Action By | Action | Result |
|-----------|------|----------------------|--------|--------|
| 1/24/2023 | 1 | Board of Supervisors | | |

a. Approve Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey (Agreement No. A-110610) to implement an ambulance service rate adjustment of 5%, add the medication Ketamine and BLS standby rates to the rate table and replace Exhibit B (Monterey County Ambulance Rate Table) to said Agreement, and to amend section 4.1.2.4 of the Agreement to add clarifying language on interfacility transports; and
b. Authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services (EMS) Director to execute Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Approve Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey (Agreement No. A-110610) to implement an ambulance service rate adjustment of 5%, add the medication Ketamine and BLS standby rates to the rate table and replace Exhibit B (Monterey County Ambulance Rate Table) to said Agreement, and to amend section 4.1.2.4 of the Agreement to add clarifying language on interfacility transports; and
b. Authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services

(EMS) Director to execute Amendment No. 12 to the Agreement between the County of Monterey and American Medical Response West for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey.

SUMMARY/DISCUSSION:

On December 15, 2009, the Board of Supervisors awarded the Agreement for the provision of Advanced Life and Basic Life Support Ambulance Services for the County of Monterey to American Medical Response West (AMR).

Pursuant to Section 17.2 of the County of Monterey and AMR Agreement (Agreement), AMR is entitled to an annual rate increase, based on the greater of:

- 1) Two percent (2%) divided by Monterey's average collection rate from the previous 12-month period for which figures are then available; or,
- 2) Percentage calculated from the following CPI Factors divided by Monterey's average collection rate from the current year. Department of Labor, Bureau of Labor Statistics CPI as of the previous 12-month period for the published figure is then available for the San Francisco-Oakland-San Jose:
 - A. 85% of the Medical Care CPI
 - B. 2% of the Transportation CPI
 - C. 13% of All Items CPI

The language in Section 17.2 of the Agreement automatically entitles AMR to the greater of the two options for a rate increase. The calculation described in Option 1 resulted in a rate increase of 4.4%. The calculation described in Option 2 results in a rate increase of 39.7%. Because AMR is requesting a rate increase less than the amount of Option 2 contractually, the Board of Supervisors should authorize the rate increase.

Lastly, Amendment No. 12 amends section 4.1.2.4 of the Agreement to:

1. Change language to specify which type of interfacility requests are not included in the Exclusive Scope of Service.
2. Eliminate language about when Behavioral Health Patients may be transported by means other than an ambulance staffed by paramedics or EMTs.
3. Add language regarding validation and documentation of medical necessity.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan initiatives 2. Enhance public health and safety through prevention and 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically, 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel and Risk Management has reviewed proposed Amendment No. 12 to Agreement A-11610 as to form.

FINANCING:

There are no General Fund Impacts resulting from this Board action.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Kimberley Hernandez, EMS Analyst, 755-4738

Approved by:

Date: _____

Elsa Mendoza Jimenez, Director of Health, 755-4526

Attachments:

Board Report

Amendment No. 12

Agreement and Exhibit B

Amendment No. 1

Amendment No. 2

Amendment No. 3

Amendment No. 4

Amendment No. 5

Amendment No. 6

Amendment No. 7

Amendment No. 8

Amendment No. 9

Amendment No. 10

Amendment No. 11