

County of Monterey

Board of Supervisors Chambers 168 W. Alisal St., 1st Floor Salinas, CA 93901

Board Report

File #: A 15-028, Version: 1

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 3 to the Agreement (A-12466/MYA703) with The Abaris Group for continuing consultation for the Level II Trauma Center at NMC retroactive to July 1, 2014, and extending the Agreement an additional thirty (30) month period for a revised term of November 1, 2012 through December 31, 2016 and adding \$150,000 for a revised total Agreement amount not to exceed \$641,450; and b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute (3) future amendments which do not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) to the Agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a) Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 3 to the Agreement (A-12466/MYA703) with The Abaris Group for continuing consultation for the Level II Trauma Center at NMC retroactive to July 1, 2014, and extending the Agreement an additional thirty (30) month period for a revised term of November 1, 2012 through December 31, 2016 and adding \$150,000 for a revised total Agreement amount not to exceed \$641,450.
- b) Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute (3) future amendments which do not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) to the Agreement.

SUMMARY/DISCUSSION:

The Abaris Group is an Emergency Medicine Healthcare Consulting Firm specializing in trauma planning, development and financial analysis services. On November 1, 2012, NMC entered into an Agreement with The Abaris Group to assess NMC's potential of becoming a Level II trauma center, Phase I. The Agreement was amended on May 1, 2013 by Amendment No. 1 to assist with preparation of the trauma proposal, Phase II. The Agreement was amended on May 6, 2014 by Amendment No. 2 to assist with implementation of the Level II Trauma Program, Phase III.

NMC would like to amend the Agreement with this Renewal and Amendment No. 3 to extend the term of the Agreement to December 31, 2016 so that the Abaris Group can continue to be available to assist with financial advice concerning the Level II Trauma Program.

NMC began working on Renewal and Amendment No. 3 back in November of 2014 however, was unable to have it agenda ready before the term expired on December 31, 2014. It was later discovered that although NMC had requested and the board approved a term extension through December 31, 2014, the term extension language was not included in Amendment No. 2. This Renewal and Amendment No. 3 corrects this oversight by making this Renewal and Amendment No. 3 effective retroactively from July 1, 2014.

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OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Renewal and Amendment No. 3 as to legal form and risk provisions. The Auditor-Controller has reviewed and approved this Renewal and Amendment No. 3 as to fiscal provisions. The Renewal and Amendment No. 3 has also been reviewed and approved by Natividad Medical Center's Finance Committee on March 26, 2015 and by its Board of Trustees on April 3, 2015.

FINANCING:

The total cost for this Renewal and Amendment No. 3 is \$150,000 of which \$50,000 is included in the Fiscal Year 2014/2015 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385 Approved by: Dr. Gary Gray, Interim Chief Executive Officer, 783-2504

Attachments: Original Agreement, Amendments #1, #2 and Renewal and Amendment #3, Spend Sheet

Attachments on file with the Clerk to the Boards Office