



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 15-293, **Version:** 1

Authorize the Interim Chief Executive Officer (CEO) of Natividad Medical Center (NMC) to execute the USA Senior Care Network Agreement for an initial two (2) year term from the date of execution of the Agreement, which Agreement shall automatically extend for successive terms of one (1) year until termination as provided for in the Agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer (CEO) of Natividad Medical Center (NMC) to execute the USA Senior Care Network Agreement for an initial two (2) year term from the date of execution of the Agreement, which Agreement shall automatically extend for successive terms of one (1) year until termination as provided for in the Agreement.

SUMMARY/DISCUSSION:

USA Senior Care Network provides services on a discounted basis to the Medicare Supplement clients and customers of USA Senior Care Network. The network is designed to lower the cost of Medicare Supplement insurance and helps control future rate increases. It is the largest Medicare Supplement network in the country.

Natividad Medical Center will be a contracted network provider for USA Senior Network members for hospital services.

USA Senior Care Network has requested that the County of Monterey approve and sign the agreement before USA signs and initiates the enrollment process.

Section 1457 of the Health and Safety Code provides that the records of a hospital or any other county medical facility that reveal the rates of payment for health care services rendered by, or purchased by, the hospital or other medical facility shall not be considered public records subject to disclosure pursuant to the California Public Records Act. Cal. Health & Safety Code § 1457(c)(1). Accordingly, the payment rates have been redacted from the attached copy of the Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee on 07/30/15 and by the NMC Board of Trustees on 08/07/15.

FINANCING:

There are no costs associated with this Agreement.

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Dr. Gary Gray, Interim Chief Executive Officer, 783-2553

Attachment on file with the Clerk of the Board