



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #: A 16-010, Version: 1**

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- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Muralidhara R. Raju MD to provide neurosurgery services at NMC for an amount not to exceed \$500,000 for the period March 1, 2016 to December 31, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% of the original contract amount (\$50,000) and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Muralidhara R. Raju MD to provide neurosurgery services at NMC for an amount not to exceed \$500,000 for the period March 1, 2016 to December 31, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% of the original contract amount (\$50,000) and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

NMC wishes to enter into this agreement with Dr. Raju, a board certified neurosurgeon, to provide neurosurgery call coverage and consultation at NMC as part of the comprehensive trauma services required for the Level II Trauma Center activation. Dr. Raju will be paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on October 22, 2015 and Board of Trustees on November 6, 2015.

### FINANCING:

The total not to exceed amount of this Agreement is \$500,000 for the period March 1, 2016 to December 31, 2017. The actual cost is contingent upon Dr. Raju's level of participation in the call panel, which may fluctuate based on availability. NMC has agreements with multiple providers to ensure sufficient coverage of the service

for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2015/2016 Adopted Budget. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506  
Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:  
Agreement

Attachments on file at the Clerk of the Board