



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 16-373, Version: 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Medical Services Agreement with Monterey Anesthesia Professionals (MAP) to provide anesthesia services at NMC for the period January 1, 2017 to December 31, 2019 for a total amount not to exceed \$11,221,005; and
- b. Authorize the Deputy Purchasing Agent for NMC to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed the term by more than twelve (12) months, do not exceed 10% (\$1,122,100) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Medical Services Agreement with Monterey Anesthesia Professionals (MAP) to provide anesthesia services at NMC for the period January 1, 2017 to December 31, 2019 for a total amount not to exceed \$11,221,005; and
- b. Authorize the Deputy Purchasing Agent for NMC to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed the term by more than twelve (12) months, do not exceed 10% (\$1,122,100) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC's surgical team performs over 3,500 inpatient and outpatient surgeries per year. It requires a minimum of eight full-time equivalent (FTE) anesthesiologist physicians to provide anesthesia services for NMC's four operating rooms, including one physician that is immediately available in-house 24 hours a day and one back-up physician that is available on-call 24 hours a day in accordance with American College of Surgeons (ACS) guidelines for a Level II Trauma Center. Anesthesia services also include airway management (intubations), central line insertion and acute postoperative pain management. Additionally, it requires at least five FTE certified nurse anesthetists (CRNA), including one CRNA that is immediately available 24 hours a day to provide anesthesia services within NMC's labor and delivery suites. CRNAs may staff one of the four main operating rooms as well.

NMC would like to execute this agreement with Monterey Anesthesia Professionals, a California general partnership, to provide exclusive anesthesia services and a physician to serve as medical director, responsible for general administration and oversight of the anesthesia services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on October 27, 2016 and Board of Trustees on November 4, 2016.

FINANCING:

The total cost of this Agreement is \$11,221,005 for the period January 1, 2017 to December 31, 2019, not to exceed \$3,561,535 annually. \$3,561,535 is included in the Fiscal Year 2016/2017 Adopted Budget. The remaining will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board