



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 17-131, **Version:** 1

a. Approve and authorize the Director of the Information Technology Department to execute a non-standard agreement with Environmental Systems Research Institute, Inc., (ESRI Inc.) for online geographic information system (GIS) training courses in an amount not to exceed \$45,000.00, for the term of May 15, 2017 to May 14, 2020; and

b. Accept non-standard language as recommended by the Director of the Information Technology Department.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Approve and authorize the Director of the Information Technology Department to execute a non-standard agreement with Environmental Systems Research Institute, Inc., (ESRI Inc.) for online geographic information system (GIS) training courses in an amount not to exceed \$45,000.00, for the term of May 15, 2017 to May 14, 2020; and

b. Accept non-standard language as recommended by the Director of the Information Technology Department.

SUMMARY/DISCUSSION:

The Information Technology Department has a master agreement with ESRI Inc., to support the needs of several County Departments that use various ESRI Inc. products, including GIS products for County desktops, GIS products for County servers, and County access to GIS online data. To complement the County's use of these services, ITD recommends the purchase of ESRI Inc. online training courses. This training will enhance the knowledge base of employees of County Departments that utilize ESRI Inc.'s GIS products.

Currently, twelve County Departments and independent agencies make use of fourteen different ESRI licenses. The Recorder-County Clerk's Office uses ESRI Inc.'s licensed products to verify property and parcel information for taxation; the Agricultural Commissioners Department uses their ESRI Inc.'s licensed products to track pest migration; the Monterey County Sheriff's Office uses their ESRI Inc. licensed product to track crime statistics.

The proposed agreement modifies the County's standard agreement to include provisions that are not standard to the County, but are standard in the software support and maintenance industry. In the opinion of Information Technology Department staff, the non-standard Agreement with ESRI Inc., poses minimal risk to the County and acceptance of these terms by the Board is recommended.

The Board is asked to authorize expenditures up to \$45,000 for three years of online training access, with a \$15,000 expenditure limit per year.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed the ESRI Inc. agreement and cannot approve due to the following nonstandard terms: the vendor's right to unilaterally change the terms and conditions of training; non-standard termination provisions; non-standard signature; and non-standard indemnification and insurance provisions. Risk does not approve non-standard indemnification and insurance provisions.

FINANCING:

The funds for payment of the costs of the Information Technology Department's use of this Agreement have been included in the FY 16-17 Adopted Budget for the Information Technology, ITD 1930, Unit 8433, Appropriations Unit INF002. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Agreement to provide access to ESRI Inc.'s GIS training courses will provide County staff with current technology skills to effectively manage and support existing applications.

Mark a check to the related Board of Supervisors Strategic Initiatives

☐ Economic Development
☒ Administration
☒ Health & Human Services
☒ Infrastructure
☒ Public Safety

Prepared by: Sandra Shaffer, Management Analyst III, 759-6957

Approved by:

Date: _____
Eric A. Chatham, Director of Information Technology, 759-6920

Attachments: ESRI Inc. Agreement

Attachments are on file with the Clerk of the Board