



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 18-008, Version: 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with the The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by fourteen months (February 1, 2018 to March 31, 2019) for a revised full term February 1, 2016 to March 31, 2019 and adding \$291,775.36 for a revised not to exceed amount of \$625,825.36 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$33,405) of the original contract amount per each amendment.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with the The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by fourteen months (February 1, 2018 to March 31, 2019) for a revised full term February 1, 2016 to March 31, 2019 and adding \$291,775.36 for a revised not to exceed amount of \$625,825.36 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$33,405) of the original contract amount per each amendment.

SUMMARY/DISCUSSION:

NMC operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics. NMC currently provides the majority of emergency and inpatient care in Monterey County with over 100,000 visits over the last five years.

NMC has an agreement with UCSF to provide one pediatric hospitalist physician for direct patient care services, clinical leadership and oversight of the Pediatric Hospital Medicine Program. Beginning March 24, 2017 to January 31, 2018, UCSF and NMC agreed that UCSF would increase the services provided from 0.8 to 1.0 full time equivalent (FTE). UCSF provided these services in good faith, even though the changes were never formalized in an amendment. NMC would now like to enter into this First Amendment to reflect the increased services, extend the original term to allow for services to continue and add to the aggregate amount payable. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-

Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Special Executive Committee on December 5, 2017.

FINANCING:

The cost of this amendment is \$291,775.36. The total not to exceed amount of this Agreement is \$625,825.36 for the period February 1, 2016 to March 31, 2019. \$114,180 is included the Fiscal Year 2017/2018 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment

Attachments on file at the Clerk of the Board