



Board Report

File #: A 18-027, Version: 1

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 to the agreement (A-12693) with Mobile Instrument Service and Repair, Inc. for repair and maintenance services of surgical instruments, extending the agreement an additional two (2) year period (May 12, 2018 through May 11, 2020) for a revised full agreement term of May 12, 2015 through May 11, 2020, and adding \$300,000 for a revised total agreement amount not to exceed \$570,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 1 to the agreement (A-12693) with Mobile Instrument Service and Repair, Inc. for repair and maintenance services of surgical instruments, extending the agreement an additional two (2) year period (May 12, 2018 through May 11, 2020) for a revised full agreement term of May 12, 2015 through May 11, 2020, and adding \$300,000 for a revised total agreement amount not to exceed \$570,000.

SUMMARY/DISCUSSION:

Mobile Instrument Service and Repair, Inc. provides comprehensive services for repairing instruments and certain endoscopes which are needed by several NMC departments to assure that certain equipment used for surgical procedures are fully functional. Critical areas where these services are needed include the Surgery Department, Labor and Delivery Department as well as the Emergency Department. These services are beneficial to NMC because quality functioning instruments and scopes are required for surgical procedures.

NMC currently owns the following types of “scopes”, all of which require servicing:

- Cystoscopes - allows the surgeon to visualize the inside of the bladder
- Ureterscopes - allows the surgeon to visualize the inside of the ureter
- Laparoscopes - allows the surgeon to visualize the abdominal contents when performing abdominal surgeries such as appendectomy, cholecystectomy, or gastric bypass
- Arthroscopes - allows the surgeon to visualize the joint spaces
- Endoscopes -used for endoscopy procedures such as gastroscopy and colonoscopy.

While some of the above scopes are covered by individual service agreements with their respective companies, many are not. These scopes need maintenance which Mobile Instrument provides. Mobile Instrument carries the industry’s largest inventory of replacement parts and is able to provide NMC with repairs to scopes that other vendors are unable to service. Mobile Instrument use only brand new, medical grade parts which meet or exceed original equipment manufacturer (OEM) standards when making repairs on equipment. Scopes require frequent maintenance to assure the lenses remain clear, the shafts of the scope remain straight, and the fibers remain intact. Cracked lenses, bent metal shafts, and rigid scopes can all be quickly serviced by Mobile Instrument which is extremely beneficial because they can be returned to service quickly and reduces NMC’s down time.

Approval of the recommended action will ensure functioning scopes are on hand, in addition to extending the life of NMC’s scopes and their usefulness can be prolonged negating the need for purchasing replacements.

The other significant service the Mobile Instruments provides is maintenance of NMC’s surgical instruments. Instruments that become dull or non-functional can be repaired, sharpened, and put back into service preventing the expense of purchasing new instruments. NMC will continue to monitor the performance of Mobile Instrument through logging sheets that are used when instruments or scopes are sent for repair, assuring the deadlines referenced in the contract are met (on site repairs will be returned the same day and offsite returned within 10-15 business days).

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment no. 1 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment no. 1 has also been reviewed and approved by NMC's Finance Committee on February 2, 2018 and by its Board of Trustees on February 2, 2018.

FINANCING:

The cost for this amendment no. 1 is \$300,000, of which \$50,000 is included in the Adopted Budget for Fiscal Year 2017-18. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement supports the Board of Supervisor's strategic initiative to "improve the health and quality of life through County supported programs and services" by providing the technology and quality instrumentation necessary for these type of procedures to be performed locally, keeping families at home.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Sue Rodger, Director of Surgical Services, 772-7789

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Mobile Instrument Service and Repair Inc Amendment 1
Mobile Instrument Service and Repair Inc Agreement
Mobile Instrument Service and Repair Inc Spend Sheet

Attachments on file with the Clerk of the Board