



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 18-125, Version: 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-12838) with Integrated Archive Systems Inc. for Support Renewal of Data Backup and Storage Hardware, Software, Licensing Maintenance services, extending the agreement an additional twenty eight (28) month period (December 15, 2018 through April 30, 2021) for a revised full agreement term of February 1, 2015 through April 30, 2021, and adding \$255,507 for a revised total agreement amount not to exceed \$1,847,271; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$57,425) of the original cost of the agreement per each amendment.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12838) with Integrated Archive Systems Inc. for Support Renewal of Data Backup and Storage Hardware, Software, Licensing Maintenance services, extending the agreement an additional twenty eight (28) month period (December 15, 2018 through April 30, 2021) for a revised full agreement term of February 1, 2015 through April 30, 2021, and adding \$255,507 for a revised total agreement amount not to exceed \$1,847,271.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$57,425) of the original cost of the agreement per each amendment.

SUMMARY/DISCUSSION:

On January 27, 2015, the Board of Supervisors approved Agreement No. A-12838 between Natividad Medical Center (NMC) and Integrated Archive Systems, Inc. (IAS) for the provision of hardware, software, implementation services and ongoing hardware/software maintenance for NMC's data storage environment in NMC's Salinas location, in the amount of \$574,250.13.

Then, on February 9, 2016, the Board of Supervisors approved Amendment 1 to this agreement, authorizing the provision of data storage hardware, software, implementation services and ongoing hardware/software maintenance for NMC's disaster recovery Colorado location.

NMC requests approval to extend maintenance on Network Appliance (NetApp) storage, in the NMC Salinas location, through IAS in order to continue to support NMC's growing data storage and recovery needs. The NetApp storage provides the environment to store the replicated data. Though the current agreement term is through December 14, 2018, support for the Salinas site hardware and software expires on April 30, 2018.

This Amendment No. 2 to the existing Agreement with IAS will extend support of the existing Salinas hardware and software for an additional three (3) year period.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 was reviewed and approved by NMC's Finance Committee on April 2, 2018 and by its Board of Trustees on April 6, 2018.

FINANCING:

The cost for this amendment No. 2 is \$255,507, of which \$97,668 is included in the Fiscal Year 2017-18 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

NetApp hardware and software provides NMC the ability to back up and restore critical patient data in the case of hardware storage outages, thereby safeguarding against data loss. Access to medical records, prescription refills, health insurance information and other personal health data is crucial to patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Integrated Archive Systems Inc. Amendment No. 2
Integrated Archive Systems Inc. Amendment No. 1
Integrated Archive Systems Inc. Agreement

Attachments on file with the Clerk of the Board