



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 18-456, **Version:** 1

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Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 2 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department/Behavioral Health Bureau for Fiscal Years (FYs) 2018-19 through FY 2019-20 in the amount of \$170,318, for a total Agreement amount not to exceed \$2,811,460 for July 1, 2016 through June 30, 2020.

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 2 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department/Behavioral Health Bureau for Fiscal Years (FYs) 2018-19 through FY 2019-20 in the amount of \$170,318, for a total Agreement amount not to exceed \$2,811,460 for July 1, 2016 through June 30, 2020.

**SUMMARY/DISCUSSION:**

Netsmart Technologies, Inc. (Netsmart) was selected as the Electronic Health Record (EHR) vendor for Monterey County Health Department, Behavioral Health for the Avatar Solution as a result of a formal Request for Proposal (RFP) process in 2008.

Approval of this Amendment No. 2 will update and reconcile the License count for the Avatar/ EHR Licensed Subscription for additional licenses for an increased amount of \$49,697 and add \$120,621 to the Professional and Technology Consulting Reserve for a total reserve in the amount of \$250,303. Available reserve will be used on an as-approved basis to address program needs and to avoid delays in accessing professional/technical support services consisting of Avatar Licensed Software Maintenance and Support, Licensed Subscriptions, and Hosting Services.

This Agreement contains the County's standard 30-day termination clause "no cause" provision (Section 15.0 (a)), a "good cause" provision effective immediately (Section 15.0(b)), and a defunding provision (Section 15.0 (d)).

This work supports Monterey County Health Department ("MCHD") 2018-2022 strategic initiatives as follows: 2) Enhance community health and safety through prevention, and 3) Ensure access to cultural and linguistically appropriate, customer-friendly, quality health services. It also supports one of the ten essential public health services, specifically: 6) Enforce laws and regulations that protect health and ensure safety.

**OTHER AGENCY INVOLVEMENT:**

Information Technology, Office of the County Counsel-Risk Management, and Auditor-Controller have reviewed and approved this Amendment No. 2 as to technology form, legal form and fiscal provisions, respectively.

**FINANCING:**

This Agreement is funded by Federal Funding Participation (FFP), Realignment, and Mental Health Services

Act (MHSA) funds. The funds for FY 2018-19, for this Agreement are included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410) FY 2018-19 Adopted Budget. The funds for this Agreement for FY 2019-20 will be included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410) FY 2019-20 Requested Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☒ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☐ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Alica Hendricks, Management Analyst III, 1295

Approved by: Elsa M. Jimenez, Director of Health, 4526

**Attachments:**

Amendment No. 2 is on file with Clerk of the Board

Amendment No. 1 is on file with Clerk of the Board

Agreement A-13376 is on file with Clerk of the Board