



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 18-468, **Version:** 1

- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute the Non-Standard Agreement with Invers Mobility Solutions, Inc. for the Fleet Management and Related Technology Solutions with a term of agreement retroactive from June 1, 2017 through June 30, 2022 and a total not-to-exceed amount of \$98,500; and,
- b. Approve the recommendation of staff to approve the following non-standard provisions: insurance, indemnification, and limitations on liability.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute the Non-Standard Agreement with Invers Mobility Solutions, Inc. for the Fleet Management and Related Technology Solutions with a term of agreement retroactive from June 1, 2017 through June 30, 2022 and a total not-to-exceed amount of \$98,500; and,
- b. Approve the recommendation of staff to approve the following non-standard provisions: insurance, indemnification, and limitations on liability.

SUMMARY/DISCUSSION:

Invers Mobility Solutions, Inc. entered an original agreement thru the National Joint Powers Alliance (NJPA), and which was joined (“piggy-backed”) by the County of Monterey, effective July 1, 2014 through June 10, 2017. The County’s participation in the National agreement had a total not-to-exceed amount of \$88,737.30 and called for Invers to provide a fully automated motor pool, car-sharing and vehicle rental solutions, which was successfully implemented.

The National agreement has now expired and the parties wish to directly contract between one another to continue these services, which are already in place and meeting vital County needs. The National agreement expired June 10, 2017, which is why the parties now seek to retroactively enter into this direct AGREEMENT. CONTRACTOR has continued providing services since the expiration of the National agreement and wishes to continue to do so under a new direct AGREEMENT with the County. The County wishes to continue receiving and paying for such services by entering into a Non-Standard Agreement which: changed the Insurance Requirements listed on Exhibit B and other negotiated changes listed on Exhibit C. The AGREEMENT would provide for important services to continue uninterrupted through June 30, 2022 and would be subject to a total not-to-exceed amount of \$98,500.

OTHER AGENCY INVOLVEMENT:

The agreement has been approved by County Counsel as to legal form and the Auditor-Controller as to fiscal provisions. The Information Technology Department has approved the system as to its technical requirements and security provisions.

FINANCING:

The cost for the AGREEMENT is \$98,500 which was included in the Fiscal Year 2018-19 adopted budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no

impact to the General Fund.

Prepared by:

Approved by:

Armelita C. Mabul
Management Analyst II

Dewayne Woods
Assistant County Administrative Officer

- Attachments:
1. Exhibit A: Scope of Services / Payment Provisions
 2. Exhibit B: Insurance Changes
 3. Exhibit C: Other Negotiated Changes
 4. Agreement