



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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Receive the Natividad Medical Center Financial Report for November 30, 2018

**RECOMMENDATION:**

It is recommended that the Board of Supervisors' Budget Committee receive the Natividad Medical Center Financial Report for November 30, 2018.

**SUMMARY/DISCUSSION:**

The Board of Supervisors' Budget Committee has charged NMC Administration to report monthly on the financial status of the institution.

The average daily inpatient census (ADC) for the month of November 30, 2018 was 109.9 as compared to a budget of 110.4. Medical/Surgical, PEDS and Mental Health patient days were below the budget for the month, while NICU, ICU, Acute Rehab and OB/GYN were higher than budget for the month. Adjusted patient days (including both inpatient and outpatient volumes) totaled 4,685 compared to budget of 4,704, an unfavorable variance of 0.4%. Emergency Department was higher than budget by 0.2%.

Actual net income for the month was \$2.2 million compared to a budgeted net income of \$1.2 million. Net patient revenues totaled \$21.0 million compared to a budget of \$20.0 million. Net patient revenues exceeded budget by 4.9% due to an improved payer mix. Revenues from Government Funding totaled \$4.7 million compared to a budget of \$4.5 million. Other operating revenue totaled \$0.6 million compared to a budget of \$0.5 million. Operating expenses for the month were \$24.1 million compared to a budget of \$23.8 million. Unfavorable operating expense variances were noted in the areas of Salaries, Wages & Benefits of \$248,391, Registry of \$424,656, Physicians of \$78,795, Supplies of \$12,542, Insurance of \$5,871, Depreciation of \$61,931 and Other Operating Expense of \$169,932. Cost per adjusted patient day was higher than budget by \$81 or 1.6%. Net revenue per adjusted patient day was higher than budget by \$290 or 5.4%.

The average daily inpatient census (ADC) for the year-to-date ending November 30, 2018 was 109.9 as compared to a budget of 110.4. Medical/Surgical, Acute Rehab and OB/GYN patient days were below the budget year-to-date, while NICU, ICU, PEDS and Mental Health were higher than budget year-to-date. Adjusted patient days (including both inpatient and outpatient volumes) totaled 24,150 compared to budget of 23,984, a favorable variance of 0.7%. Emergency Department was higher than budget by 6.7%.

Actual year-to-date net income was \$17.2 million compared to a budgeted net income of \$6.0 million. Net patient revenues totaled \$112.1 million compared to a budget of \$100.1 million. Net patient revenues exceeded budget by 12.0% due to improved payer mix. Revenues from Government Funding totaled \$24.2 million compared to a budget of \$22.4 million. Other operating revenue totaled \$4.4 million compared to a budget of \$2.5 million. Operating expenses to date were \$123.4 million compared to a budget of \$119.1 million. Unfavorable operating expense variances were noted in the areas of Salaries, Wages & Benefits of \$4,271,865, Registry of \$1,594,119, Physicians of \$551,545, Supplies of \$937,216, Insurance of \$29,359 and Depreciation of \$244,369. Cost per adjusted patient day was higher than budget by \$145 or 2.9%. Net revenue per adjusted patient day was higher than budget by \$608 or 11.7%.

Year-to-date through November 30, 2018, the balance in cash - Fund 451 - was \$55.3 million. Collections from patients and various payers were \$22.4 million for the month. Year-to-date through November 30, 2018, the balance in cash Fund 404 was \$74.5 million, State and Federal Intergovernmental Fund was \$45.0 million and the Strategic Reserve was \$25.0 million.

Patient receivables were \$34.6 million. Distribution by payer: 7.4% MediCal, 10.1% MediCal Managed Care, 12.3% Medicare, 67.1% Commercial, 0.5% Self-Pay, and 2.6% Short Doyle. Distribution by aging: 22.0% In-House and under process, 49.6% between 0-60 days, 28.10% between 60-181 days and 0.3% over 181 days.

OTHER AGENCY INVOLVEMENT:

None.

FINANCING:

Accepting this report has no financial impact.

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Daniel Leon, CFO  
Natividad Medical Center

Date: January 15, 2019

Attachment: November, 2018 NMC Financial Statements