



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 19-511, Version: 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with the Renovo Solutions, LLC per Request for Proposal (RFP) #9600-70 for Biomedical Services, with an initial Agreement term of March 1, 2019 through February 28, 2022 including the option to extend for two (2) additional one year periods, and with a total agreement amount not to exceed \$1,600,000.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute two amendments to extend the Agreements for two (2) additional one year periods as per the Agreement provided there is no significant change to the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Renovo Solutions, LLC per Request for Proposal (RFP) #9600-70 for Biomedical Services, with an initial Agreement term of March 1, 2019 through February 28, 2022 including the option to extend for two (2) additional one year periods, and with a total agreement amount not to exceed \$1,600,000.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute two amendments to extend the Agreements for two (2) additional one year periods as per the Agreement provided there is no significant change to the scope of work.

SUMMARY/DISCUSSION:

Natividad recently issued a Request for Proposals (RFP) #9600-70 for Biomed Services. These services include preventive equipment maintenance on biomedical equipment (all patient related equipment), sterilizer and laboratory equipment and includes full-time on-site contracted personnel to manage and maintain the inventory. The Joint Commission requires that hospitals have an Equipment Management Plan that details the hospital's biomedical equipment inventory with a plan on how it will be maintained based on the manufacturer's recommendation. Presently, General Electric (GE) performs all of the functions to keep the hospital compliant with the Joint Commission requirement.

There were four responsive bids received and the scoring process resulted in an award to Renovo Solutions, LLC.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement was also reviewed and approved by NMC's Finance Committee on October 25, 2018 and by its Board of Trustees on November 2, 2018.

FINANCING:

The cost for this agreement is \$1,600,000. \$450,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC's biomedical equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeffery Cleek, Director of Engineering and Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Renovo Solutions, LLC Agreement per RFP 9600-70

Exhibit 1-NMC Inventory Aug 2018

Attachments on file with the Clerk of the Board