



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 19-070, Version: 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with BridgeHead Software, Inc. for maintenance and software services at NMC for an amount not to exceed \$17,719 with an agreement term of April 23, 2019 through March 31, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with BridgeHead Software, Inc. for maintenance and software services at NMC for an amount not to exceed \$17,719 with an agreement term of April 23, 2019 through March 31, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad uses BridgeHead's Medical Information Technology, Inc. (MEDITECH) Backup and Protection products to ensure our MEDITECH Health Care Information System (HCIS) is fully protected and recoverable in the event of a system outage, data corruption or loss, or major disaster. BridgeHead software has been utilized at Natividad for a number of years, previously purchased through a reseller, and is only one of two vendors certified by MEDITECH to provide this service.

MEDITECH is NMC's primary Electronic Health Record (EHR) software system and therefore NMC's primary source of electronic patient data. This critical application underpins Natividad's entire operations. As a result, it is essential that the appropriate safeguards are put in place to ensure the application and its data is fully protected and recoverable in the event of a system outage, data corruption or loss, or major disaster.

NMC is currently seeking Board approval to enter an agreement with BridgeHead Software in order to continue to use this software for an additional one year period.

This agreement underwent extensive vetting by County approvers. There are numerous technical aspects and non-standard risk provisions that were negotiated, such as, Indemnification, Warranty Disclaimer, Limitations on Liability, Limitations on Damages, Limitation on Statute of Limitations, and Choice of Law.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on March 28, 2019 and by its Board of Trustees on April 5, 2019.

FINANCING:

The cost for this agreement is \$17,719 which is included in the Fiscal Year 2018-19 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

BridgeHead Software, Inc. Agreement

Attachments on file with the Clerk of the Board