



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

---

**File #: A 19-378, Version: 1**

---

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 4 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department to decrease funds in the amount of \$175,148.01 for Fiscal Year 2018-19 and increase the Professional/Technical Consulting Reserve in the amount of \$175,148.01, for a revised total in the amount of \$375,148.62 at no change to the total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 4 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department to decrease funds in the amount of \$175,148.01 for Fiscal Year 2018-19 and increase the Professional/Technical Consulting Reserve in the amount of \$175,148.01, for a revised total in the amount of \$375,148.62 at no change to the total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

### SUMMARY/DISCUSSION:

Netsmart Technologies, Inc. ("Netsmart") is an Electronic Health Record ("EHR") provider who provides the Avatar systems application for the Monterey County Health Department Behavioral Health Bureau. The Netsmart services consist of licensed software subscription, maintenance and support, hosting services, one-time software and hardware purchases and professional and technical consulting services. The systems application through Netsmart assists the Behavioral Health Bureau to meet the meaningful use criteria for EHRs.

Approval of this Amendment No. 4 will provide the Behavioral Health Bureau available Professional/Technical Consulting Reserve "Reserve" to be used on an as-approved basis to address program needs and to avoid delays in accessing professional and technical support services consisting of Avatar Licensed Software Maintenance and Support, Licensed Subscriptions, and Hosting Services. This Amendment does not change the total amount of the Agreement. This Amendment decreases funds in the amount of \$175,148.01 for Fiscal Year 2018-19 and increases the "Reserve" in the same amount of \$175,148.01 for a revised "Reserve" in the amount of \$375,148.62 for the term of the Agreement.

The Agreement contains the County's standard 30-day termination clause "no cause" provision (Section 15.0 (a)), a "good cause" provision effective immediately (Section 15.0(b)), and a defunding provision (Section 15.0 (d)).

This work supports Monterey County Health Department ("MCHD") 2018-2022 strategic initiative(s): 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically: 6. Enforce laws and

regulations that protect health and ensure safety.

OTHER AGENCY INVOLVEMENT:

Information Technology, County Counsel-Risk Management, and Auditor-Controller have reviewed and approved this Amendment No. 3 as to technology form, legal form and fiscal provisions, respectively.

FINANCING:

The Agreement is funded by Federal Funding Participation (FFP), Realignment, and Mental Health Services Act (MHSA) funds. The funds for FY 2019-20, are included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410).

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☒Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☐Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Alica Hendricks, Management Analyst III, 1295

Approved by: Elsa M. Jimenez, Director of Health, 4526

Attachments:

Amendment No. 4 is on file with the Clerk of the Board

Amendment No. 3 is on file with the Clerk of the Board

Amendment No. 2 is on file with the Clerk of the Board

Amendment No. 1 is on file with the Clerk of the Board

Agreement A-13376 is on file with the Clerk of the Board