



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

---

**File #:** A 19-427, **Version:** 1

---

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Champion Healthcare Technologies, Inc. for electronic tissue management software services at NMC for an amount not to exceed \$97,938 with an agreement term of December 10, 2019 through December 9, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Champion Healthcare Technologies, Inc. for electronic tissue management software services at NMC for an amount not to exceed \$97,938 with an agreement term of December 10, 2019 through December 9, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **SUMMARY/DISCUSSION:**

Champion's tissue management software will assist Natividad in meeting The Joint Commission's regulatory requirements on tissue management. This software will help improve patient safety related to implanted tissue management procedures in Natividad's operating room. Currently, the operating room staff use a paper trail system that is not a best practice for hospital operating rooms. This software will help track tissues from the point of entry into Natividad until it is implanted into a patient. This software will also help Natividad track reactions patients may experience after having received the transplanted tissue.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 7, 2019.

### **FINANCING:**

The cost for this agreement is \$97,938 of which \$58,689 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

☐ Economic Development  
☒ Administration

☐ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Donna Tinkham, Surgical Services Director, 772-7789  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Champion Healthcare Technologies, Inc. Software as a Service License Agreement  
Business Associate Agreement

Attachments on file with the Clerk of the Board