



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #: A 19-441, Version: 1**

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Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for integrated data sharing software and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for integrated data sharing software and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405.

### **SUMMARY/DISCUSSION:**

Corepoint Health LLC provides software that allows required interface connectivity between NMC's Electronic Medical Record (EMR), MEDITECH, and third party systems such as NextGate's Enterprise Master Patient Index (EMPI), Change Healthcare's Picture Archiving and Communication System (PACS), and others via the Corepoint interface engine. These interfaces are necessary to fully integrate data sharing with our Electronic Medical Record utilizing the specialized health care formatting language, Health level 7 (HL7) messages. The Corepoint interface engine additionally allows NMC to monitor and alert on interface transactions as well as modify HL7 messages to meet the specifications of other vendors utilized by NMC. This agreement shall be renewing the license and support for our current 100 connections.

We are also requesting an additional 20 connections for the first year, and 15 connections each for the second and third year of the agreement. There will be a total of 50 new connections during the term of this agreement. Support fees have been incorporated into the total cost of the connections. This is consistent with new interfaces that are required for evolving needed functionality and regulatory demands currently as well as for the term of the agreement.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 2 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on 11/21/19 and by its Board of Trustees on 12/6/19.

### **FINANCING:**

The cost for this amendment No. 2 is \$176,805 of which \$59,145 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for critical technology capabilities and functionality at NMC for the secure interfacing between different software systems. This serves to enhance and strengthen NMC's technological infrastructure, which fosters a sound, secure, and sustainable IT infrastructure.

☐ Economic Development

☐ Health and Human Services  
☒ Infrastructure  
☐ Public Safety

Prepared by: Charles Harris, MD, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 2 with Corepoint Health

Amendment No. 1 to Agreement with Corepoint Health

Original Agreement with Corepoint Health

Corepoint Health Spend Sheet

Attachments on file with the Clerk of the Board