



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 20-434, **Version:** 1

- a. Approve and authorize the Contracts/Purchasing Officer or his designee to execute an Agreement with Bernardus Lodge & Spa for catering services at WeatherTech Raceway Laguna Seca retroactive to August 15, 2020 through December 31, 2022, for a not to exceed amount of \$300,000; and
- b. Approve and authorize the Contracts/Purchasing Officer or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$30,000) of the agreement amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or his designee to execute an Agreement with Bernardus Lodge & Spa for catering services at WeatherTech Raceway Laguna Seca retroactive to August 15, 2020 through December 31, 2022, for a not to exceed amount of \$300,000; and
- b. Approve and authorize the Contracts/Purchasing Officer or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$30,000) of the agreement amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

This request supports the use of Bernardus Lodge & Spa for catering services during spectator events and track rentals at WeatherTech Raceway Laguna Seca (WRLS). Caterers work directly with third party clients to create a budget, menu, and schedule. WRLS facilitates the third-party client and caterer meetings.

WeatherTech Raceway Laguna Seca is responsible for paying the catering for three locations per event, Flagroom Hospitality, Individual Pit Row Suite Hospitalities, and the Rolex Drivers Club. WeatherTech Raceway Laguna Seca collects an 18% commission on all food and hard liquor sales to third-party clients and hospitalities.

This Agreement was delayed with Contractor due to hardships related to the COVID-19 pandemic. Hotels and restaurants were closed for approximately 90 days, thus delaying the execution of the contract, as well as obtaining the appropriate Certificate of Insurance.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved the agreement as to form.

FINANCING:

The contract with Bernardus Lodge & Spa will be funded through Fund 453 Laguna Seca Budget Unit 8536. Funding for the Agreement is included in the FY 2020-2021 Approved Budget. Approval of the recommended action will have no additional impact on the County General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The items included in this report relate to the Board of Supervisors Strategic Initiatives on Economic Development and Administration.

☒ Economic Development
☒ Administration
 Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Lavonne Chin, Administrative Operations Manager, ext. 7214

Approved by: Dewayne Woods, Assistant County Administrative Officer, ext. 5309

Attachments: Bernardus Lodge & Spa Agreement