



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 20-479, **Version:** 1

- a. Authorize the Chief Executive Office for Natividad Medical Center or his designee to execute the First Amendment to the Professional Services Agreement with Reiko Sakai M.D. to provide pediatric hospitalist services, adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate without changing the Agreement term which is July 1, 2020 to June 30, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Office for Natividad Medical Center or his designee to execute the First Amendment to the Professional Services Agreement with Reiko Sakai M.D. to provide pediatric hospitalist services, adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate without changing the Agreement term which is July 1, 2020 to June 30, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, and as hospital-based services for the pediatric population (age 0-21) through its emergency medicine, trauma programs, general surgery and outpatient specialty clinics. Natividad currently provides the majority of emergency and inpatient care in Monterey County with over 100,000 visits over the last five years.

Natividad has an agreement with Dr. Sakai to provide pediatric hospitalist from time to time and during periods when employed/contracted physicians are not available (e.g., vacation; illness; continuing medical education; etc.) Natividad would like to amend the agreement to add funds so that Dr. Sakai can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on November 13, 2020

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this Agreement is \$200,000 for the period July 1, 2020 to June 30, 2022. The actual cost is contingent upon Dr. Sakai's participation level in the call panel, which may fluctuate based on her availability. The remaining balance will be budgeted in subsequent fiscal years.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at Natividad for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Agreement

First Amendment

Attachments on file at the Clerk of the Board