



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 20-499, **Version:** 1

- a. Ratify execution by the Contracts/Purchasing Officer or his designee of an Agreement with Certified Employment Service Unlimited Inc. with a retroactive effective date of January 1, 2020, signed to secure temporary employment services of required track workers at WeatherTech Raceway Laguna Seca during track rentals and events from execution of the Agreement through December 31, 2020, for a not to exceed dollar amount of \$100,000;
- b. Ratify execution by the Contracts/Purchasing Officer or his designee of Amendment No. 1 to the County Standard Services Agreement with Certified Employment Service Unlimited Inc. for temporary employment services of required track workers at WeatherTech Raceway Laguna Seca and increase the not to exceed amount of the Agreement by \$450,000 for a total not to exceed amount of \$550,000; and
- c. Approve and authorize the Contracts/Purchasing Officer or his designee to sign Amendment No. 2 to the County Standard Services Agreement with Certified Employment Service Unlimited Inc. for temporary employment services of required track workers at WeatherTech Raceway Laguna Seca and increase the not to exceed amount of the Agreement by \$500,000 for a total not to exceed amount of \$950,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Ratify execution by the Contracts/Purchasing Officer or his designee of an Agreement with Certified Employment Service Unlimited Inc. with a retroactive effective date of January 1, 2020, signed to secure temporary employment services of required track workers at WeatherTech Raceway Laguna Seca during track rentals and events from execution of the Agreement through December 31, 2020, for a not to exceed dollar amount of \$100,000;
- b. Ratify execution by the Contracts/Purchasing Officer or his designee of Amendment No. 1 to the County Standard Services Agreement with Certified Employment Service Unlimited Inc. for temporary employment services of required track workers at WeatherTech Raceway Laguna Seca and increase the not to exceed amount of the Agreement by \$450,000 for a total not to exceed amount of \$550,000; and
- c. Approve and authorize the Contracts/Purchasing Officer or his designee to sign Amendment No. 2 to the County Standard Services Agreement with Certified Employment Service Unlimited Inc. for temporary employment services of required track workers at WeatherTech Raceway Laguna Seca and increase the not to exceed amount of the Agreement by \$500,000 for a total not to exceed amount of \$950,000.

SUMMARY/DISCUSSION:

Approval of the recommendation will ensure WeatherTech Raceway Laguna Seca can maintain current level of temporary track workers required to support Track Rentals (the primary source of net revenue at Laguna Seca Recreation Area) throughout the term of the current agreement (December 31, 2020). These track workers are highly specialized and provide safe, effective, and timely course control.

The original Agreement was not-to-exceed \$100,000 from January 1, 2020 to December 31, 2020. Amendment No. 1 (dated: January 9, 2020) increased the not-to-exceed to \$550,000, however it also extended the timeframe from October 1, 2019 to December 31, 2020 to facilitate the payment of \$138,491 for past due invoices from prior management company.

The additional funds requested will pay for services through December 31, 2020.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved the Agreement and Amendments as to form.

FINANCING:

In addition to the Track Rental Fee, track renters pay for additional services, including temporary track workers. Of the \$900,000 being requested, approximately \$865,000 is a pass through from Track Rental Revenue to Temporary Help Services Expense. (The remainder of the requested amount is a budgeted expense for the Ferrari event). The total amount requested is included in the Laguna Seca Recreation Area Budget under Appropriation Unit CAO046, Budget Unit 8536.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The items included in this report relate to the Board of Supervisors Strategic Initiatives on Economic Development and Administration.

- ☒ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

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Approved by: Dewayne Woods, Assistant County Administrative Officer, ext. 5309

Attachments: Certified Employment Service Unlimited, Inc. Agreement; Amendment No. 1; Amendment No. 2