



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 20-513, Version: 1

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to extend all agreements for an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2015 through December 31, 2021 and to add an additional \$1,500,000 for a revised total aggregate amount for all agreements not to exceed \$10,500,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to extend all agreements for an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2015 through December 31, 2021 and to add an additional \$1,500,000 for a revised total aggregate amount for all agreements not to exceed \$10,500,000.

SUMMARY/DISCUSSION:

In April 2015, Natividad conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to Natividad's continued operation.

In order to find highly qualified temporary physicians that match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. This Agreement allows Natividad to continue utilizing the services needed to provide reliable and quality patient care without interruption.

Natividad wishes to amend these agreements in substantially the same form as that which has been presented to the Board without significant change to its content, subject to further County Counsel and County Auditor-Controller approval.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form, and the Auditor-

Controller has reviewed and approved as to payment provisions.

FINANCING:

The cost for this amendment No. 6 is \$1,500,000 of which \$750,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

SUMO Medical Staffing Agreement through Amendment No. 6

Staff Care, Inc. Agreement through Amendment No. 6

Next Medical Staffing, LLC Agreement through Amendment No. 6

Medical Doctor Associates, LLC Agreement through Amendment No. 6

Jackson & Coker Agreement through Amendment No. 6

Attachments on file with the Clerk of the Board