



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 21-152, Version: 1

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 1 to Agreement with Advantage Biomedical Services, Inc. (ABS), pursuant to Request for Proposal (RFP) #10670, for biomedical equipment certification, testing and maintenance services, extending the term one (1) additional year, for a revised new term of January 1, 2019 to December 31, 2022, and increasing the contract amount by \$161,300 for a revised contract amount not to exceed of \$506,540.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 1 to Agreement with Advantage Biomedical Services, Inc. (ABS), pursuant to Request for Proposal (RFP) #10670, for biomedical equipment certification, testing and maintenance services, extending the term one (1) additional year, for a revised new term of January 1, 2019 to December 31, 2022, and increasing the contract amount by \$161,300 for a revised contract amount not to exceed of \$506,540.

SUMMARY/DISCUSSION:

The Health Department Clinic Services Bureau (Clinic Services) operates ten community clinic sites designated as Federally Qualified Health Centers (FQHCs) which provide preventive, primary, and specialty medical care services.

The Board of Supervisors approved Agreement No. A-14205 with ABS Global, Inc., DBA Advantage Biomedical Services on December 11, 2018 for the term January 1, 2019 to December 31, 2021, pursuant to the County requirements originally set forth in the terms and conditions of RFP#10670.

In response to the COVID-19 pandemic, Clinic Services purchased 130 HEPA air purifier units for exam rooms and common reception areas for all ten FQHC clinics in 2020, requiring professional installation, certification and ongoing preventive and filter replacement services. Amendment No. 1 incorporates the additional funding needed to cover the added costs and increased servicing needs for the HEPA units through December 31, 2022.

On April 2, 2021, Advantage Biomedical Services, Inc. assumed ownership and assumption of all services and obligations under this Agreement from ABS Global, Inc., DBA Advantage Biomedical Services.

Approval of the recommended action will allow ongoing preventive and repair servicing of all existing biomedical equipment, including the new HEPA equipment recently purchased due to COVID-19, under the reconfigured name of Advantage Biomedical Services, Inc.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan Initiatives: 2. Enhance community health and safety through prevention. It also supports one of the ten essential public health services, specifically: 6. Enforce laws and regulations that protect health and ensure safety.

OTHER AGENCY INVOLVEMENT:

County Counsel and the Auditor-Controller have reviewed the Agreement as to legal form and fiscal provisions.

FINANCING:

Sufficient funds are available in the FY 2021-2022 Proposed Budget for Clinic Services Bureau, Health Department (4000-HEA007). This Agreement is funded by revenues generated from Medi-Cal and Medicare. There is no financial impact to the General Fund resulting from approval of this Agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ **Economic Development:**

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ **Administration:**

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ **Health & Human Services:**

- Improve health and quality of life through County supported policies, programs, and services, promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ **Infrastructure:**

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ **Public Safety:**

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Prisca Segovia, Management Analyst II, 755-4939

Approved by:

Date: _____

Elsa Mendoza Jimenez, Director of Health, 755-4526

Attachments:

Amendment No 1 is on file with the Clerk of the Board

Agreement is on file with Clerk of the Board

Assignment and Assumption Agreement is on file with the Clerk of the Board