



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 21-232, Version: 1

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.

SUMMARY/DISCUSSION:

NMC currently utilizes Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc) in the outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments. NMC is currently requesting approval to purchase a 36-month subscription for the inpatient module, Net Health Therapy for Acute Care. This module is a cloud-based, fully-integrated specialized Electronic Health Record (EHR) solution with clinical workflow, scheduling and real-time patient management, outcomes benchmarking, reporting, and expert coaching. Net Health's acute care module will replace NMC's existing system which is not being renewed.

In addition, Natividad is adding Home Exercise Program and Focus on Therapeutic Outcomes (FOTO) modules to add to the existing outpatient module. The Home Exercise Program module improves patient engagement with easy online personalized home exercise plans. FOTO is a predictive analytics outcomes management system that captures and reports nationally benchmarked, risk-adjusted comparisons based on data collected from more than 7 million completed patient episodes. FOTO's patient-reported outcomes compare treatment effectiveness, efficiency and satisfaction in real time to improve patient care and facilitate clinician growth.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this amendment No.3 is \$24,009, of which \$21,359 is included in the Fiscal Year 2021-22 Recommended Budget.

Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Net Health Systems, Inc. Amendment No. 6
- Net Health Systems, Inc. Amendment No. 5
- Net Health Systems, Inc. Amendment No. 4
- Net Health Systems, Inc. Amendment No. 3
- Net Health Systems, Inc. Renewal and Amendment No. 2
- Net Health Systems, Inc. Amendment No. 1
- Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board