



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 21-340, Version: 1

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item.

SUMMARY/DISCUSSION:

Change Healthcare has been providing services to Natividad since 2007, including the Picture Archiving and Communication System (PACS), which is an imaging medical software that provides an electronic process for Radiologists to view and manipulate images, Conserus Workflow Intelligence (CWI), a peer review component that allows the Radiologist to quality check reports, and Cardiology Picture Archiving and Communication Systems (CPACS), which allows us the ability to create a single platform and storage for echocardiograms.

In 2019 Natividad entered into a new agreement with Change Healthcare providing continued use of existing hardware and software through June 30, 2024. This amendment number 3 to the 2019 agreement provides the following:

- PACS Upgrade - Server Operating System (OS) upgrade to a version supported by Microsoft as well as PACS software upgrade to the latest version.
- PACS Training Credits - Provides Radiologists and technologists training on the 3D imaging system.
- CPACS Upgrade - No cost upgrade to latest version (14.3) of the Cardiology imaging system. Natividad had previously paid for an upgrade to the 14.2 version.
- CPACS License Conversion - no cost change to part numbers and descriptions.
- Interqual Training Credits - provides new Case Management nurses with training on the Interqual hospitalization evaluation software.
- DSR Mapping - mapping of stored Cardiology ultrasound measurements to the new Natividad ultrasound technology.
- Nuance Integration - provides an interface between Powerscribe and Meditech. Allows new Radiology group to update

patient records in Meditech.

- Critical Results - Critical Results software interfaces with PACS workflow software. Allows Radiologists to track critical patient results.

Change Healthcare's business practice is to title additions/modification to a master agreement as add-on orders, services orders, or product replacements. Change Healthcare does not use the word "amendment" for such cases.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this amendment No. 3 is \$105,519, all of which is included in the Fiscal Year 2021-22 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Interim Executive Officer, 783-2785

Approved by: Charles Harris, MD, Interim Executive Officer, 783-2785

Attachments:

Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617

Product Replacement Amendment P202110045950

Service Order MHS17469

Change Healthcare Amendment No. 2

Change Healthcare Amendment No. 1

Change Healthcare Master Relationship Agreement

Attachments on file with the Clerk of the Board