



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 21-564, Version: 1

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

SUMMARY/DISCUSSION:

NMC entered into a lease agreement with Modular Devices back in 2013 to provide a Mobile Computerized Tomography (CT) laboratory, a mobile Angiography/Interventional Radiology (IR) Laboratory services and a Magnetic Resonance Imaging (MRI) mobile unit to enhance the imaging capabilities in the Diagnostic Imaging Department while the Imaging Department was undergoing a significant modernization project. The importance of the continued use of the Angiography Trailer to be available for Trauma II requirements is necessary during the opening and lengthy training period of the new IR Suite. New IR suites perform a multitude of new and different procedures and programs. The initial learning experience for staff and physicians can be lengthy due to the many different type of procedures performed in various areas of the body. In addition, this new IR system and sophisticated computers will also communicate with a new Sensis Vibe hemodynamic system as well. Both systems will require in-depth training and practice depending on the type and severity of each case. It will be important to be able to render care for a new incoming Trauma patient without a lengthy and complex shutdown and reopening for a new case. This extension of the existing lease will ensure that we can perform both in the 30 minute required periods for Trauma Certification.

NMC began construction in the main Radiology department in October 2018. The department must remain operational during the construction project. Natividad needs the mobile trailers to be able to offer full radiology services during the construction process. Unfortunately, the construction project has taken longer than anticipated due to COVID-19, and the hospital needs to add money to the lease agreements for the mobile units (IR) through the end of June 2022.

The cost of the agreement is broken down into the following equipment leases: the monthly lease for the Mobile Angiography is \$31,500 or \$378,000 annually.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this renewal & amendment No. 4 is \$157,500, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will support the County strategic initiative for Health and Human Services by offering advanced radiology procedures (IR) to the residents of Monterey County while the Radiology Department is undergoing construction. These mobile trailers will ensure that services are not interrupted during the construction project.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: W. Michael Barber, R.N, Director, 772-7826

Approved by: Charles R Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Modular Devices Inc. Renewal and Amendment No. 4
Modular Devices Inc. Renewal and Amendment No. 3
Modular Devices Inc. Amendment No. 2
Modular Devices Inc. Amendment No. 1
Modular Devices Inc. Agreement

Attachments on file with the Clerk of the Board