



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 22-457, Version: 1

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14289) with Abbott Rapid Diagnostics Informatics, Inc. for software modules related to laboratory testing, extending the agreement term through April 24, 2024 (May 14, 2022 through April 24, 2024) for a revised full agreement term of May 15, 2016 through April 24, 2024, and adding \$35,514 for a revised total agreement amount not to exceed \$300,216.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14289) with Abbott Rapid Diagnostics Informatics, Inc. for software modules related to point-of-care/bedside lab testing, extending the agreement term through April 24, 2024 (May 14, 2022 through April 24, 2024) for a revised full agreement term of May 15, 2016 through April 24, 2024, and adding \$35,514 for a revised total agreement amount not to exceed \$300,216.

SUMMARY/DISCUSSION:

RALS (Abbott Rapid Diagnostics Informatics Division) is data management software for point-of-care testing. RALS software (formerly Alere) is used by >50% of acute care hospitals in the U.S. as a data repository for nurse operator identification, quality control results and patient testing results. The RALS system acts as an interface so that all point-of-care results are immediately and electronically transmitted from the testing devices to electronic health record (EMR).

Natividad currently uses the RALS software system for four types of point-of-care analyzers and hundreds of bedside tests monthly: HemoCue (hemoglobin), Abbott i-STAT (blood gases), Siemens Clinitek (urinalysis and pregnancy tests), and Nova StatSensor (creatinine and glucose testing). Previously, data from the testing analyzers was entered manually into EMR by the nursing staff, resulting in data entry errors, clerical errors, and lost charges/revenue. The RALS software allows for the electronic transfer of orders, results, operator tracing, quality control tracking, and automatic billing.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 12, 2022.

FINANCING:

The cost for this renewal and amendment No. 3 is \$35,514 which is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Abbott Rapid Diagnostics Informatics, Inc. software improves data processing at NMC by eliminating manual entry of patient test data into EMR. This improvement brings improved technological capabilities and functionality to NMC which directly contributes to a more efficient and effective use of resources within the organization, thus improving the quality of life for County residents.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☒ Infrastructure
☐ Public Safety

Prepared by: Susan Weaver, Laboratory Manager, 772-7660

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Abbott Rapid Diagnostics Informatics, Inc. Renewal and Amendment 3
Alere Informatics Inc Amendment 2
Alere Informatics Inc Amendment 1
Alere Informatics Inc Agreement

Attachments on file with the Clerk of the Board