



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 23-274, Version: 1

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services, specializing in healthcare interior design, pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services, specializing in healthcare interior design, pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) has solicited bids through the Request for Qualifications process twice for hospital interior design services. The hospital desired a standalone firm not affiliated with an architectural services company that specialized in healthcare design that could work collaboratively with the hospital, architectural/ engineering firms, and general contractors. The hospital received only one bid for consideration both times it solicited bids, RFQ 9600-48 and RFQ 9600-80.

NMC has had a long-standing relationship with Gallun Snow Associates, Inc. The firm specializes in healthcare interior finishes, furniture planning and specifications, systems furniture planning and specification, and art planning on an as needed basis.

The workload with Gallun Snow has remained consistent over the past few years. Some examples of current work are as follows: Medical Surgical Unit 3 finishes and furniture, Intensive Care Unit finishes and furniture, and Emergency Department modular building and Emergency Department main building finishes and furniture. Natividad desires to increase the agreement by \$340,000 to ensure sufficient funding through July 31, 2025.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 3 is \$340,000 of which \$170,000 is included in the FY 2023-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements

ensure that NMC maintains itself as a first-rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Gallun Snow Associates Inc Amendment 3
Gallun Snow Associates Inc Amendment 2
Gallun Snow Associates Inc Renewal and Amendment 1
Gallun Snow Associates Inc Agreement

Attachments on file with the Clerk of the Board