



# County of Monterey

**Item No.38**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 25-456**

**December 09, 2025**

**Introduced:** 11/12/2025

**Current Status:** Natividad Medical Center -  
Consent

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.

### **SUMMARY:**

Medisolv enables acute care facilities to efficiently manage quality reporting, ensure regulatory compliance, and drive measurable improvements in patient care and operational performance. The platform integrates seamlessly with electronic health records to provide real-time data analytics,

simplifying the abstraction and submission of core measures, eCQMs, and other required reporting metrics. By offering actionable insights and benchmarking capabilities, Medisolv empowers healthcare teams to identify performance gaps, enhance clinical outcomes, and maintain continuous survey readiness.

**DISCUSSION:**

Regulatory Compliance: Medisolv supports reporting for CMS (Centers for Medicare & Medicaid Services), The Joint Commission, and state-mandated quality programs, including Core Measures, chart-abstracted measures, and electronic Clinical Quality Measures (eCQMs).

Real-Time Data Analytics: The system integrates with hospital EHRs to provide real-time dashboards and analytics, allowing quality teams and clinical leaders to monitor performance and identify trends or gaps in care.

Performance Improvement Tools: It includes benchmarking, risk adjustment, and drill-down capabilities that help acute care teams target areas for improvement in patient outcomes, safety, and compliance.

User-Friendly Abstraction Workflow: Medisolv streamlines the manual abstraction process, supports automated data capture where possible, and offers tools for validation, tracking, and measure submission to CMS and The Joint Commission.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and does not agree with the non-standard payment terms. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

**FINANCING:**

The cost for this agreement is \$435,000 of which \$145,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Medisolv directly supports our hospital's strategic goals of providing the highest quality of patient care and achieving top hospital quality ratings. Through real-time performance analytics, standardized reporting, and compliance with CMS and Joint Commission requirements, the platform ensures accuracy and transparency in quality data. This allows clinical teams to proactively address gaps, improve outcomes, and strengthen our hospital's position as a leader in quality and patient safety.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Tammy Perez, Director of Quality Management, 783-2512

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Medisolv, Inc. Original Agreement

Attachments on file with the Clerk of the Board