

**AMENDMENT NO. 3 TO AGREEMENT BY AND BETWEEN COUNTY  
OF MONTEREY, THROUGH ITS INFORMATION TECHNOLOGY  
DEPARTMENT & ESRI**

**THIS AMENDMENT** is made to Enterprise Agreement number 00282609.0 (EA) dated June 2, 2020, by and between **Environmental Systems Research Institute, Inc.** (“Esri”), hereinafter “**CONTRACTOR,**” and the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as “**COUNTY.**”

**WHEREAS** the COUNTY and CONTRACTOR in AMENDMENT NO. 1 amended the AGREEMENT to have an effective date of June 2, 2020, to July 16, 2020, and extended the term three additional years beginning on July 16, 2023, and expiring on July 15, 2026, increasing the amount by \$962,700, with a total not to exceed amount of \$1,735,300, and updated the Appendix A-1 – Products and Deployment Schedule and Appendix B-1 – EA Fee Schedule with new appendices; and

**WHEREAS** the COUNTY and CONTRACTOR in Amendment NO. 2 amended the AGREEMENT to increase the Annual Credits for Arc GIS Online Organizational Subscription to 15,000. There was no change in the contract not to exceed amount of \$1,735,300 nor the term end date of July 15, 2026; and

**WHEREAS** the COUNTY and CONTRACTOR in AMENDMENT NO. 3 wish to amend the AGREEMENT to extend the term end date to July 15, 2029, and increase the amount by \$1,259,422, with a total not to exceed amount of \$2,994,722, and updating the Appendix A-3 Products and Deployment Schedule and Appendix B-3 – EA Fee Schedule.

**NOW THEREFORE**, the COUNTY and CONTRACTOR hereby agree to amend the AGREEMENT in the following manner:

1. The term of the AGREEMENT is extended for an additional three-year period beginning July 16, 2026, through July 15, 2029.
2. For the extended period beginning July 16, 2026, through July 15, 2029, Appendix A-3 — Products and Deployment Schedule and Appendix B-3 —EA Fee Schedule is updated with new appendices, both attached hereto and incorporated herein by reference.
3. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this Amendment NO. 3 and shall continue in full force and effect as set forth in the AGREEMENT.
4. A copy of this Amendment NO. 3 shall be attached to the original AGREEMENT.

***This space left blank intentionally.***

IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 3 on the day, and year written below.

**COUNTY OF MONTEREY**

**CONTRACTOR**

Esri

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Eric A. Chatham  
Chief Information Officer

***APPROVED AS TO FORM  
OFFICE OF THE COUNTY COUNSEL  
SUSAN K. BLITCH, COUNTY COUNSEL***

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Samuel Beiderwell, Deputy County Counsel

Signed by:  
  
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Name:  
Title:

**APPENDIX A-3  
PRODUCTS AND DEPLOYMENT SCHEDULE**

For the extended period beginning July 16, 2026, through July 15, 2029, County may Deploy the EA Products up to the total quantity of licenses indicated below to Customer during the term of this EA.

**Table A-1  
EA Products— Esri Flex (formerly Uncapped) \***

<b>Product - Perpetual</b>	<b>Total</b>
<b>ArcGIS Enterprise:</b> ArcGIS Enterprise (Advanced and Standard)	Esri Flex
<b>ArcGIS Enterprise Extensions:</b> ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Network Analyst, and ArcGIS Spatial Analyst	Esri Flex
<b>ArcGIS GIS Server:</b> Advanced, Standard, Basic	Esri Flex
<b>ArcGIS Enterprise Additional Capability Servers:</b> ArcGIS Image Server	Esri Flex
<b>ArcGIS Monitor</b>	Esri Flex

<b>Product - Subscription</b>	<b>Total</b>
ArcGIS Enterprise Viewer User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Contributor User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Mobile Worker User Type Annual Subscription	Esri Flex

\*Esri Flex (formerly Uncapped) provides the right to deploy quantities as needed throughout the term of the Agreement.

**Table A-2  
EA Products—Capped Quantities**

<b>ArcGIS Desktop Perpetual Products (First Year Only/2026)</b>	<b>SU/CU</b>	<b>Rolled-In Qty. (if applicable)</b>	<b>Qty. to Be Deployed</b>	<b>Total</b>
<b>ArcGIS Desktop:</b> Advanced	CU	6	0	6
<b>ArcGIS Desktop:</b> Standard	CU	11	0	11
<b>ArcGIS Desktop:</b> Basic	CU	18	0	18
<b>ArcGIS Desktop:</b> Basic	SU	4	0	4
<b>ArcGIS Desktop Extensions:</b> ArcGIS 3D Analyst	CU	4	0	4
<b>ArcGIS Desktop Extensions:</b> ArcGIS Data Reviewer	CU	1	0	1
<b>ArcGIS Desktop Extensions:</b> ArcGIS Network Analyst	CU	3	0	3
<b>ArcGIS Desktop Extensions:</b> ArcGIS Publisher	CU	1	0	1
<b>ArcGIS Desktop Extensions:</b> ArcGIS Workflow Manager	CU	1	0	1
<b>ArcGIS Desktop Extensions:</b> ArcGIS Spatial Analyst	CU	5	0	5

<b>Annual Subscription Products</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
ArcGIS Business Analyst Web App Advanced Online Annual Subscription	2	2	2
ArcGIS Advanced Editing User Type Extension for ArcGIS Enterprise Annual Subscription	8	8	8
ArcGIS Drone2Map Standard for ArcGIS Enterprise Annual Subscription	2	2	2
ArcGIS Developer Bundle Annual Subscription	2	2	2
ArcGIS Hub Premium ArcGIS Online Community Annual Subscription	1	1	1

<b>User Type Products</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
<b>ArcGIS Online (1 Organizational Subscription)</b>	<b><i>(number of Users per Term)</i></b>		
ArcGIS Online Creator User Type Annual Subscription	50	55	60
ArcGIS Online Professional (formerly Standard) User Type Annual Subscription <i>(500 credits per user)</i>	2	2	2
ArcGIS Online Professional Plus (formerly Advanced) User Type Annual Subscription <i>(500 credits per user)</i>	8	8	8
<b>ArcGIS Enterprise</b>	<b><i>(number of Users per Term)</i></b>		
ArcGIS Enterprise Creator User Type Annual Subscription	200	250	300
ArcGIS Enterprise Professional (formerly Standard) User Type Annual Subscription	15	18	20
ArcGIS Enterprise Professional Plus (formerly Advanced) User Type Annual Subscription	25	28	30

**APPENDIX B-3  
EA FEE SCHEDULE**

The EA Fee is **\$1,259,422** For the extended period beginning July 16, 2026, through July 15, 2029. The EA Fee is in consideration of the EA Products, EA Maintenance, Esri User Conference registrations, and Esri Enterprise Advantage Program.

	<b>Year 7 2026</b>	<b>Year 8 2027</b>	<b>Year 9 2028</b>	<b>EA Fee</b>
<b>Payments</b>	<b>\$380,490</b>	<b>\$418,539</b>	<b>\$460,393</b>	<b>\$1,259,422</b>

<b>Advantage Program (AP)</b>	<b>100 Technical Advisory Hours per year. 50 Learning and Services Credits per year</b>
<b>Number of Esri User Conference Registrations per Year</b>	<b>7</b>
<b>Number of Tier 1 Help Desk Callers That May Contact Esri for Tier 2 Support</b>	<b>5</b>
<b>Number of Sets of Backup Media, if Requested</b>	<b>1</b>
<b>Extended Term of EA</b>	<b>Three (3) years from July 16, 2026, through July 15, 2029</b>