



County of Monterey

Item No.26

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 26-280

July 07, 2026

Introduced: 6/10/2026

Current Status: Natividad Medical Center -
Consent

Version: 1

Matter Type: BoS Agreement

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 3 to the agreement (A-14572) with Champion Healthcare Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three year period (retroactive March 1, 2026 through February 28, 2029) for a revised full agreement term of December 10, 2019 through February 28, 2029, and adding \$63,696 for a revised total agreement amount not to exceed \$221,661.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 3 to the agreement (A-14572) with Champion Healthcare Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three year period (retroactive March 1, 2026 through February 28, 2029) for a revised full agreement term of December 10, 2019 through February 28, 2029, and adding \$63,696 for a revised total agreement amount not to exceed \$221,661.

SUMMARY:

Champion Healthcare Technologies specializes in implant tracking, tissue management, and inventory compliance solutions for hospitals, aiding in regulatory compliance and patient safety. Their scope covers supply chain efficiency, warranty tracking, and data accuracy.

DISCUSSION

Surgical Services is the Tissue Bank for the Hospital. It is a regulatory requirement that the tissues implanted at this facility be tracked.

Champion Healthcare Technologies (now rebranded as InVita Healthcare Technologies) enhances patient safety through advanced, RFID-enabled tracking for tissue, implants, and medical devices.

The current agreement expired on February 28, 2026. OR Leadership has been coordinating with Contracts to complete the amendment.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

FINANCING:

The cost for this renewal and amendment No. 3 is \$63,696 of which \$20,608 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Champion UDITracker software and secure storage solutions provide end-to-end visibility-from receipt to explant-improving compliance, automating recall management, and reducing human error in hospital inventory management.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Wally Sayles, Director Surgical Services, 831 772 7771

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2560

Attachment(s):

Board Report

Champion Healthcare Technologies Inc Renewal and Amendment No. 3

Champion Healthcare Technologies Inc Amendment No. 2

Champion Healthcare Technologies Inc Amendment No. 1

Champion Healthcare Technologies Inc Original Agreement

Attachments on file with the Clerk of the Board